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1982

Census of Wholesale Trade

WC82-A-49

GEOGRAPHIC AREA SERIES

● West Virginia



U.S. Department of Commerce
BUREAU OF THE CENSUS

The publications
from the 1982 Economic and
Agriculture Censuses are dedicated
to the memory of Shirley Kallek,
Associate Director for Economic Fields.
During her career at the Bureau of the
Census (1955 to 1983), she continually
directed efforts to improve
the timeliness and accuracy of
economic statistics.

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Issued November 1984



U.S. Department of Commerce
Malcolm Baldrige, Secretary
Clarence J. Brown, Deputy Secretary
Sidney Jones, Under Secretary for
Economic Affairs

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INTRODUCTION

ECONOMIC CENSUSES OVER TIME

The early beginnings of America's industrial output were first measured in the United States in the 1810 Decennial Census and again in 1820, when questions on manufacturing were included with those for population. Beginning with the 1840 Decennial Census, there were enumerations of manufactures and mineral industries at 10-year intervals up to and including the year 1900 for manufactures and 1940 for mineral industries. The latter census was again taken for 1954, 1958, 1963, and 1967.

Because of the increasing dominance of manufacturing in the early 20th century, Congress directed that quinquennial censuses of manufactures be taken beginning in 1905. However, from 1919 through 1939, these censuses were conducted every 2 years. The need for war-related current surveys in the early 1940's postponed the next census of manufactures until 1948 (for 1947). That census was again taken for 1954, 1958, 1963, and 1967.

Retail and wholesale trade data were first collected in 1930, and in 1933 information on selected service industries was added to the data-collection operation. These business censuses, as they were called, were again taken for 1935, 1939 (as part of the 1940 decennial program), 1948, 1954, 1958, 1963, and 1967.

Information on construction industries was first obtained in 1930 and again for 1935 and 1939. Data for the full spectrum of construction industries were not gathered again until 1968 (for 1967).

The need for transportation data to supplement information available from existing governmental or private sources was recognized by Congress in the late 1950's and early 1960's. The census of transportation (consisting of several surveys) was first taken for 1963 and again for 1967.

Since 1967, all of the above censuses have been taken quinquennially as part of the Census Bureau's economic census program. (For the 1977 censuses, the coverage of the service industries was broadened from "selected services" to all services, except religious organizations and private households. A total of 41 additional four-digit standard industrial classifications¹ (SIC's) in 7 SIC major groups was added to the scope of the census. While most of the industries included for the first time for 1977 were covered again for 1982, some were not, i.e., hospitals; elementary and secondary schools; colleges, universities, and professional schools; junior colleges and technical institutes; labor unions and similar labor organizations; and political organizations.)

The first manufacturing census for an outlying area was conducted in Puerto Rico for the year 1909. Thereafter,

with the exception of 1929, a census was taken at 10-year intervals through 1949. The first censuses of retail trade, wholesale trade, and selected service industries in Puerto Rico were conducted in 1939. These censuses also were taken for the years 1949, 1954, 1958, 1963, and 1967. A census of construction industries was first introduced in Puerto Rico for 1967. These censuses of Puerto Rico have been taken since then for the years 1972, 1977, and 1982.

Censuses of manufactures, retail trade, wholesale trade, and selected service industries were conducted in Guam and the Virgin Islands of the United States for 1958, 1963, 1967, 1972, 1977, and 1982. Censuses of mineral industries were taken in the Virgin Islands of the United States for the years 1958, 1963, and 1967 but not since that time. A census of construction industries was also undertaken in these areas for 1972, 1977, and 1982.

Retail trade, wholesale trade, selected service industries, manufacturing, and construction industries were canvassed for the first time in the Northern Mariana Islands in 1983 (for 1982).

For 1982, the economic censuses and agriculture censuses were conducted concurrently.

USES OF THE ECONOMIC CENSUSES

The economic censuses are the major source of facts about the structure and functioning of the Nation's economy and provide essential information for government, business, industry, and the general public. They provide an important part of the framework for such composite measures as the gross national product, input-output measures, indexes of industrial production, and indexes measuring productivity and price levels. Information from the censuses is used to establish sampling frames and as benchmarks for current surveys of business activity, which are essential for measuring short-term economic conditions.

State and local governments use census data to assess business activities within their jurisdictions. The private sector uses the data to forecast general economic conditions; analyze sales performance; lay out sales territories; allocate funds for advertising; decide on locations for new plants, warehouses, or stores; and measure potential markets in terms of size, geographic areas, kinds of business, and kinds of products made or sold.

Following every census, thousands of businesses and other users purchase reports. Likewise, census facts are widely disseminated by trade associations, business journals, and newspapers. Volumes containing census statistics are available in most major public and college libraries. All 1982 data are available on microfiche from the U.S. Government Printing Office and most data on computer tape from the Census Bureau. Finally, the more than 50 State Data Centers also are suppliers of economic census statistics.

¹Standard Industrial Classification Manual: 1972. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20402. Stock No. 041-001-00066-6. 1977 Supplement. Stock No. 003-005-00176-0.

AUTHORITY AND SCOPE OF THE ECONOMIC CENSUSES

The economic censuses are required by law under title 13 of the United States Code, sections 131, 191, and 224, which directs that they be taken at 5-year intervals for the years ending in 2 and 7. The 1982 Economic Censuses covered manufacturing, mining, construction industries, retail trade, wholesale trade, service industries, and selected transportation activities. Special programs also cover minority-owned and women-owned businesses. The next economic censuses are scheduled to be taken in 1988 for the year 1987.

CENSUS OF WHOLESALE TRADE

The 1982 Census of Wholesale Trade, part of the 1982 Economic Censuses, covered wholesale trade as defined in the Standard Industrial Classification (SIC) Manual.¹ It included all establishments with one or more paid employees primarily engaged in selling merchandise to retailers; to industrial, commercial, institutional, farm, or professional users; or to other wholesalers. Companies selling products to which they have title, as well as those acting as agents or brokers in buying merchandise for or selling merchandise to others, are included. The census excluded governmental organizations classified in the covered industries except for wholesale liquor establishments operated by State and local governments. The basic tabulations in this report do not include data for establishments which are "auxiliary" (primary function is providing a service, such as warehouses) to wholesale establishments within the same organization. Data for auxiliaries are presented for selected industrial classifications in tables included in the United States Summary report issued as part of this series. Data for auxiliaries are presented for more detailed industry breakdowns in a subsequent report issued as part of the 1982 Enterprise Statistics reports.

Wholesale firms without employees were excluded from the census. In the census of retail trade, the sales of firms with no paid employees are derived from administrative records of other Federal agencies rather than from a direct canvass. These sources proved impractical for wholesale firms without paid employees. In the census of wholesale trade, the sales value is the gross volume of business conducted. Firms which operate wholly or partly on a commission basis must provide both the gross volume of business conducted and commission receipts on census forms. Agents and brokers do not report to other Federal agencies the gross selling value of goods. Moreover, administrative records make no distinction between commission receipts and sales receipts by wholesalers.

Appendix A gives a more detailed explanation of census coverage and methodology.

¹Standard Industrial Classification Manual: 1972. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20402. Stock No. 041-001-00066-6. 1977 Supplement. Stock No. 003-005-00176-0.

CENSUS DISCLOSURE RULES

In accordance with Federal law governing census reports, no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure, so this information may be released even though other information is withheld.

GEOGRAPHIC AREAS COVERED

This report series presents data for the following areas:

1. The United States as a whole.
2. Each State and the District of Columbia.
3. Each standard consolidated statistical area (SCSA) defined by the Office of Management and Budget as of January 1, 1982, meeting the criteria published in the 1975 Standard Metropolitan Statistical Areas manual or Federal Register, January 3, 1980, Vol. 45, No. 2.^{2 3} An SCSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous standard metropolitan statistical areas which have a population of at least 1,000,000⁴ and which meet specific criteria of urban character and of social and economic integration.
4. Each standard metropolitan statistical area (SMSA) defined by the Office of Management and Budget as of January 1, 1982, meeting the criteria published in the 1975 Standard Metropolitan Statistical Areas manual or Federal Register, January 3, 1980, Vol. 45, No. 2.^{2 3} An SMSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants.⁴ Each SMSA consists of one or more counties meeting standards of metropolitan character; in New England, cities and towns rather than counties are the component geographic units.
5. The area within the State outside standard metropolitan statistical areas.

²Standard Metropolitan Statistical Areas, Revised Edition 1975 (for SMSA's prior to January 3, 1980). For sale by Superintendent of Documents, U.S. Government Printing Office, Washington D.C. 20402 and Federal Register (for SMSA's since January 3, 1980), Vol. 45, No. 2, pages 956-963. Available from Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

³On June 30, 1983, the Office of Management and Budget announced newly defined metropolitan statistical areas (MSA's), consolidated metropolitan statistical areas (CMSA's), and primary metropolitan statistical areas (PMSA's) into which previously defined SMSA's and SCSA's were restructured. The 1982 Economic Censuses publications do not present data for the newly defined areas. These areas were defined after 1982 publication plans were almost complete. Inclusion of the newly defined areas would have materially delayed the publication of the 1982 Economic Censuses reports. However, limited 1977 data for the new areas will be published in the 1984 edition of the **State and Metropolitan Area Data Book**, and limited 1982 data will be published in the 1985 edition.

⁴According to 1980 Census of Population.

6. Each county or county equivalent.^{5 6}
7. Each municipality of 2,500 inhabitants or more incorporated as a city, borough, village, or town.^{4 5}
For the economic censuses, boroughs and census areas in Alaska, boroughs in New York, and towns in New York and Wisconsin are not included in this category.
8. Special economic urban areas (SEUA's) which include townships in New Jersey and Pennsylvania and towns in New England with 10,000 inhabitants or more.⁴

DOLLAR VALUES

All dollar values presented in this report are expressed in current dollars, i.e., 1982 data are expressed in 1982 dollars and 1977 data in 1977 dollars. Consequently, when making comparisons to prior years, users of the data should consider the inflation that has occurred.

RELIABILITY OF DATA

All data compiled in this report originated from either census questionnaires or administrative records of other Federal agencies and, therefore, are not subject to sampling errors. However, the data are subject to non-sampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation for missing or misreported data.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

Limited information is obtained from the administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for small employers and other establishments for which responses were not received in time for publication. For an indication of the

extent that data included in these reports were obtained from the administrative records of other Federal agencies and from estimation, rather than reports directly from respondents, see appendix E. Also, see appendix A for a more detailed explanation of census coverage and methodology.

MICROFICHE AND COMPUTER TAPES

The data in this report series are also available on microfiche and computer tapes. Microfiche reports are sold by the U.S. Government Printing Office. Computer tapes are sold by the Data User Services Division, Customer Services (Tapes), Bureau of the Census, Washington, D.C. 20233.

SPECIAL TABULATIONS

Special tabulations of data collected in the 1982 Census of Wholesale Trade may be obtained, depending on availability of time and personnel, on computer tape or in tabular form. The data will be in summary form and subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) as are the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief, Business Division, Bureau of the Census, Washington, D.C. 20233.

To discuss a special tabulation before submitting specifications, call 301-763-5282.

ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used in this publication:

—	Represents zero.
(D)	Withheld to avoid disclosing data for individual companies; data are included in higher level totals.
(IC)	Independent city.
(NA)	Not available.
(NC)	Not comparable.
(X)	Not applicable.
n.e.c.	Not elsewhere classified.
r	Revised.
SIC	Standard Industrial Classification.
SCSA	Standard Consolidated Statistical Area.
SMSA	Standard Metropolitan Statistical Area.

⁴According to 1980 Census of Population.

⁵Those defined as of January 1, 1982.

⁶See appendix F for Alaska, Louisiana, Maryland, Missouri, Montana, Nevada, Virginia, and District of Columbia county equivalents.

Users' Guide for Locating Statistics in This Report by Table Number

Information shown in tables	Table									
	1	2	3	4	5	6	7	8	9	10
GEOGRAPHIC AREAS										
The State	X	X	X					X	X	X
SCSA's in the State				X						
SMSA's in the State					X					
Area of State not in any SMSA						¹ X				
Counties in the State							¹ X	² X	X	² X
Places in the State										
DATA ITEMS³										
Establishments	X	X		⁴ X	⁴ X	⁴ X	⁴ X	⁴ X		
Sales	X	X		⁴ X	⁴ X	⁴ X	⁴ X	⁴ X	X	X
Annual payroll	X	X		⁵ X	⁵ X	⁵ X	⁵ X	⁵ X		
First quarter payroll	X									
Paid employees for pay period including March 12	X			⁵ X	⁵ X	⁵ X	⁵ X	⁵ X		
Inventories	X									
Operating expenses	X									
1977 to 1982 comparative statistics (sales, payroll)		X								
Sales per establishment			X							
Sales per employee			X							
Annual payroll per employee			X							
Annual payroll as a percent of operating expenses			X							
Employees per establishment			X							
Operating expenses as a percent of sales			X							
End-of-1982 inventories as a percent of sales			X							
Counties ranked by volume of sales									X	
Places ranked by volume of sales										² X

¹ Includes areas with 200 wholesale establishments or more.

² Includes places with 2,500 inhabitants or more, according to the 1980 Census of Population.

³ See Explanation of Terms, appendix A.

⁴ Manufacturers' sales branches and offices, and agents, brokers, and commission merchants are combined and displayed as "other types of operation."

⁵ Presented for total and merchant wholesalers only.

Users' Guide for Locating Statistics in the 1982 Census of Wholesale Trade Reports

Report and geographic area	Information shown in reports by kind of business or industry category										
	Number of establishments	Sales (\$1,000)	Payroll (\$1,000)	Number of employees	Inventories (\$1,000)	Operating expenses (\$1,000)	Commodity line sales (\$1,000)	Establishment and firm size	Legal form of organization	Petroleum bulk stations and terminals	Selected topics
GEOGRAPHIC AREA SERIES											
United States	X	X	X	X	X	X					
State	X	X	X	X	X	X					
SCSA	X	X	X	X							
SMSA	X	X	X	X							
County	X	X	X	X							
Place	X	X	X	X							
ESTABLISHMENT AND FIRM SIZE (INCLUDING LEGAL FORM OF ORGANIZATION)											
United States	X	X	¹ X	¹ X	¹ X	¹ X		X	X		
MEASURES OF VALUE PRODUCED, CAPITAL EXPENDITURES, DEPRECIABLE ASSETS, AND OPERATING EXPENSES											
United States ¹		X	X			X			X		² X
COMMODITY LINE SALES											
United States	X	X					X				
State ³	X	X					X				
SMSA ³	X	X					X				
MISCELLANEOUS SUBJECTS											
United States	X	X	X	X	X	X				X	⁴ X
State										X	
County										X	

¹ Merchant wholesalers only.

² Value produced, capital expenditures, depreciable assets, and selected operating expenses detail.

³ Available on microfiche only.

⁴ Class of customer, employment by principal activity, and detailed type of operation.

West Virginia

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SUMMARY OF FINDINGS

Data from the 1982 Census of Wholesale Trade show that West Virginia's 2,380 wholesale establishments had sales totaling \$6.1 billion. In 1977, 2,372 wholesalers had sales of \$4.5 billion.

Among the three major wholesale types of operation, merchant wholesalers had the largest share, with 2,016 establishments and sales of \$4.1 billion; followed by manufacturers' sales branches and offices, with 236 establishments and sales of \$1.5 billion; and agents, brokers, and commission merchants, with 128 establishments and sales of \$479 million.

The 1982 payroll of all wholesalers in the State amounted to \$430 million, compared to \$300 million for 1977. Payroll per employee averaged \$16.7 thousand for all wholesalers; \$15.7 thousand for merchant wholesalers; \$23.1 thousand for manufacturers' sales branches and offices; and \$16.7 thousand for agents, brokers, and commission merchants.

There were 25,822 paid employees (full- and part-time) engaged in wholesale trade in the State as of mid-March 1982. Merchant wholesalers were the largest employers, with 21,839 employees; followed by manufacturers' sales branches and offices, with 3,194 employees; and agents, brokers, and commission merchants, with 789 employees.

Sales by machinery, equipment and supplies wholesalers in 1982 accounted for 22.9 percent of the

State's total sales by all wholesalers, compared to 23.7 percent in 1977. Other leading wholesale kind-of-business groups in 1982 were petroleum and petroleum products wholesalers, with 17.1 percent; groceries and related products wholesalers, with 14.4 percent; motor vehicles and automotive parts and supplies wholesalers, with 10.8 percent; and metals and minerals, except petroleum wholesalers, with 8.8 percent.

For 1982, sales for all wholesalers in the State averaged \$2.6 million per establishment. Drugs, drug proprietaries and druggists' supplies wholesalers averaged \$6.3 million per establishment; petroleum and petroleum products wholesalers, \$6.2 million; metals and minerals, except petroleum wholesalers, \$6.1 million; and groceries and related products wholesalers, \$4.0 million.

In 1982, sales per employee for all wholesalers in the State averaged \$236 thousand. Metals and minerals, except petroleum wholesalers reported sales per employee of \$609 thousand, which contrasts sharply with the \$120 thousand recorded by furniture and home furnishings wholesalers.

Kanawha County led all counties in the State, accounting for 26.1 percent of total sales by wholesalers. Charleston had the largest sales among all places in the State, accounting for 19.8 percent.

Table 1. Summary Statistics for the State: 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

SIC code	Type of operation and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1981 inventories (\$1,000)	End-of-1982 inventories (\$1,000)
	Wholesale trade -----	2 380	6 101 180	429 932	105 669	25 822	884 955	585 482	571 197
	TYPES OF OPERATION								
	Merchant wholesalers -----	2 016	4 097 597	343 025	84 690	21 839	705 703	517 108	501 985
	Wholesale distributors and jobbers -----	1 985	3 994 571	337 934	83 395	21 569	695 023	513 653	497 236
	Importers -----	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Exporters -----	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Terminal grain elevators -----	-	-	-	-	-	-	-	-
	Country grain elevators -----	-	-	-	-	-	-	-	-
	Assemblers of farm products, except country grain elevators -----	7	32 085	892	203	61	2 016	117	170
	Manufacturers' sales branches and sales offices -----	236	1 524 350	73 742	17 963	3 194	152 010	67 392	68 281
	Sales branches (with stock) -----	161	1 123 224	52 911	12 856	2 396	109 172	67 392	68 281
	Sales offices (without stock) -----	75	401 126	20 831	5 107	798	42 838	-	-
	Agent, brokers, and commission merchants -----	128	479 233	13 185	3 018	789	27 242	982	931
	Auction companies -----	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Brokers (representing buyers and sellers) -----	34	169 980	4 597	977	205	9 795	-	-
	Commission merchants -----	27	105 330	3 814	966	233	8 373	479	460
	Import agents -----	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Export agents -----	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Manufacturers' agents -----	50	128 048	3 522	851	152	6 575	502	471
	TYPES OF OPERATION BY KIND OF BUSINESS								
	Wholesale trade -----	2 380	6 101 180	429 932	105 869	25 822	884 955	585 482	571 197
50	Durable goods -----	1 581	3 441 877	293 493	72 649	16 863	583 855	451 423	445 340
501	Motor vehicles and automotive parts and supplies -----	360	659 595	51 571	12 273	3 393	97 243	73 769	74 441
5012	Automobiles and other motor vehicles -----	32	287 377	10 894	2 704	639	18 225	16 477	15 475
5013	Automotive parts and supplies -----	278	195 909	29 078	6 931	2 042	55 495	40 716	42 331
5014	Tires and tubes -----	50	176 309	11 599	2 638	712	23 523	16 576	16 635
502	Furniture and home furnishings -----	43	55 741	7 026	1 592	464	14 461	7 758	7 294
5021	Furniture -----	25	26 318	3 856	867	234	7 306	3 703	3 506
5023	Home furnishings -----	18	29 423	3 170	725	230	7 155	4 055	3 788
503	Lumber and other construction materials -----	92	145 957	14 773	3 461	922	33 138	14 413	13 989
5031	Lumber, plywood and millwork -----	34	57 077	5 134	1 232	369	11 621	6 482	6 071
5039	Construction materials, n.e.c. -----	58	88 880	9 639	2 229	553	21 517	7 931	7 918
504	Sporting, recreational, photographic, and hobby goods, toys and supplies -----	21	46 473	3 444	797	284	6 471	7 377	9 730
5041	Sporting and recreational goods and supplies -----	13	42 951	2 872	651	229	4 902	7 033	9 371
5042	Toys and hobby goods and supplies -----	4	2 088	219	56	23	624	292	307
5043	Photographic equipment and supplies -----	4	1 434	353	90	32	945	52	52
505	Metals and minerals, except petroleum -----	87	534 721	19 669	4 628	878	44 954	13 784	10 221
5051	Metals service centers and offices -----	37	175 103	7 936	1 888	424	16 297	10 520	7 487
5052	Coal and other minerals and ores -----	50	359 618	11 733	2 740	454	28 657	3 264	2 734
506	Electrical goods -----	150	376 915	27 173	6 776	1 622	56 075	40 004	39 380
5063	Electrical apparatus and equipment -----	101	238 615	19 517	4 959	1 155	39 023	27 311	27 430
5064	Electrical appliances, television and radio sets -----	15	125 274	5 647	1 382	330	13 189	11 015	10 157
5065	Electronic parts and equipment -----	34	13 026	2 009	435	137	3 863	1 678	1 793
507	Hardware, and plumbing and heating equipment and supplies -----	89	144 761	14 463	3 702	848	28 378	25 147	25 582
5072	Hardware -----	25	48 530	5 003	1 251	292	9 238	8 872	10 571
5074	Plumbing and heating equipment and supplies (hydronics) -----	34	52 369	5 921	1 579	358	11 941	10 816	10 831
5075	Warm air heating and air conditioning equipment and supplies -----	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5078	Refrigeration equipment and supplies -----	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508	Machinery, equipment, and supplies -----	644	1 400 066	146 350	37 035	7 691	282 789	260 474	256 514
5081	Commercial machines and equipment -----	113	175 270	27 568	6 466	1 315	45 938	20 386	22 399
5082	Construction and mining machinery and equipment -----	138	521 707	47 175	12 474	2 445	99 323	134 897	133 263
5083	Farm and garden machinery and equipment -----	56	38 294	3 514	802	311	7 505	12 340	11 832
5084	Industrial machinery and equipment -----	133	338 005	30 593	7 878	1 578	56 788	52 043	48 088
5085	Industrial supplies -----	106	177 216	20 983	5 419	1 071	39 539	27 713	27 831
5086	Professional equipment and supplies -----	54	107 811	11 366	2 695	586	23 353	8 973	8 379
5087	Service establishment equipment and supplies -----	41	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5088	Transportation equipment and supplies, except motor vehicles -----	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
509	Miscellaneous durable goods -----	95	77 648	9 024	2 385	761	20 346	8 697	8 189
5093	Scrap and waste materials -----	50	31 487	5 143	1 432	446	11 285	4 428	3 738
5094	Jewelry, watches, diamonds and other precious stones -----	5	1 102	131	31	17	246	232	175
5099	Durable goods, n.e.c. -----	40	45 059	3 750	922	298	8 815	4 037	4 276

Table 1. Summary Statistics for the State: 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

SIC code	Type of operation and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1981 inventories (\$1,000)	End-of-1982 inventories (\$1,000)
TYPES OF OPERATION BY KIND OF BUSINESS—Con.									
Wholesale trade—Con.									
51	Nondurable goods	799	2 659 303	136 439	33 020	8 959	301 100	134 059	125 857
511	Paper and paper products	57	71 315	8 375	2 063	502	19 091	8 177	7 761
5111	Printing and writing paper	6	11 039	1 176	280	53	2 488	946	922
5112	Stationery supplies	34	17 939	3 261	836	237	5 537	2 245	2 131
5113	Industrial and personal service paper	17	42 337	3 938	947	212	11 066	4 986	4 708
512	Drugs, drug proprietaries and druggists' sundries	20	125 743	5 308	1 280	377	11 312	12 699	12 910
5122	Drugs, drug proprietaries, and druggists' sundries	20	125 743	5 308	1 280	377	11 312	12 699	12 910
513	Apparel, piece goods, and notions	10	9 171	759	178	52	1 422	429	566
5133	Piece goods (woven fabrics)	-	-	-	-	-	-	-	-
5134	Notions and other dry goods	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5136	Men's and boys' clothing and furnishings	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5137	Women's, children's and infants' clothing and accessories	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5139	Footwear	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514	Groceries and related products	221	877 257	51 910	12 704	3 543	108 092	45 481	39 191
5141	Groceries, general line	35	351 865	15 045	3 689	1 017	31 185	25 591	26 742
5142	Frozen foods	8	10 603	817	179	181	379	359	372
5143	Dairy products	28	72 545	6 470	1 570	397	13 546	800	825
5144	Poultry and poultry products	5	11 028	683	157	65	1 464	356	324
5145	Confectionery	23	20 518	3 240	752	157	6 325	563	581
5146	Fish and seafoods	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5147	Meats and meat products	16	53 553	3 667	876	283	7 004	1 581	1 434
5148	Fresh fruits and vegetables	38	103 081	6 500	1 513	508	13 848	1 529	1 686
5149	Groceries and related products, n.e.c.	67	(D)	(D)	(D)	(D)	(D)	(D)	(D)
515	Farm-product raw materials	21	63 392	881	162	210	2 142	434	381
5152	Cotton	-	-	-	-	-	-	-	-
5153	Grain	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5154	Livestock	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5159	Farm-product raw materials, n.e.c.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
516	Chemicals and allied products	43	83 711	7 050	1 613	373	17 109	4 233	3 937
5161	Chemicals and allied products	43	83 711	7 050	1 613	373	17 109	4 233	3 937
517	Petroleum and petroleum products	167	1 042 918	30 795	7 702	1 738	76 175	31 770	31 505
5171	Petroleum bulk stations and terminals	119	848 842	25 000	6 266	1 351	61 353	26 689	27 555
5172	Petroleum and petroleum products, except bulk stations and terminals	48	194 076	5 795	1 436	387	14 822	5 081	3 950
518	Beer, wine and distilled alcoholic beverages	71	141 858	14 708	3 434	728	30 645	9 521	9 089
5181	Beer and ale	63	124 682	13 339	3 054	632	27 684	8 246	7 912
5182	Wines and distilled alcoholic beverages	8	17 176	1 369	380	96	2 961	1 275	1 177
519	Miscellaneous nondurable goods	189	243 938	16 653	3 884	1 436	35 112	21 315	20 517
5191	Farm supplies	96	88 401	6 735	1 525	613	15 126	9 792	9 300
5194	Tobacco and tobacco products	30	112 653	5 206	1 174	423	9 660	7 458	7 455
5198	Paints, varnishes, and supplies	17	7 492	1 009	228	75	2 328	952	790
5199	Nondurable goods, n.e.c.	46	35 392	3 703	957	325	7 998	3 113	2 972
	Merchant wholesalers	2 016	4 097 597	343 025	84 690	21 839	705 703	517 108	501 985
50	Durable goods	1 370	2 341 275	242 587	60 418	14 771	486 680	407 528	400 057
501	Motor vehicles and automotive parts and supplies	350	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5012	Automobiles and other motor vehicles	29	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5013	Automotive parts and supplies	276	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5014	Tires and tubes	45	(D)	(D)	(D)	(D)	(D)	(D)	(D)
502	Furniture and home furnishings	40	54 718	6 917	1 566	460	14 268	7 758	7 294
5021	Furniture	22	25 295	3 747	841	230	7 113	3 703	3 506
5023	Home furnishings	18	29 423	3 170	725	230	7 155	4 055	3 788
503	Lumber and other construction materials	81	93 968	11 756	2 702	792	26 605	11 598	11 523
5031	Lumber, plywood and millwork	32	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5039	Construction materials, n.e.c.	49	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504	Sporting, recreational, photographic, and hobby goods, toys and supplies	21	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5041	Sporting and recreational goods and supplies	13	42 951	2 872	651	229	4 902	7 033	9 371
5042	Toys and hobby goods and supplies	4	2 088	219	56	23	624	292	307
5043	Photographic equipment and supplies	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
505	Metals and minerals, except petroleum	58	263 997	12 803	3 122	649	28 395	12 218	8 690
5051	Metals service centers and offices	27	107 701	6 240	1 465	345	12 912	8 954	5 956
5052	Coal and other minerals and ores	31	156 296	6 563	1 657	304	15 483	3 264	2 734
506	Electrical goods	111	279 865	22 540	5 594	1 396	45 911	36 925	36 517
5063	Electrical apparatus and equipment	66	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5064	Electrical appliances, television and radio sets	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5065	Electronic parts and equipment	31	(D)	(D)	(D)	(D)	(D)	(D)	(D)
507	Hardware, and plumbing and heating equipment and supplies	76	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5072	Hardware	21	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5074	Plumbing and heating equipment and supplies (hydronics)	30	49 731	5 746	1 539	348	11 617	10 815	10 825
5075	Warm air heating and air conditioning equipment and supplies	15	16 439	1 710	441	102	3 662	3 962	2 563
5078	Refrigeration equipment and supplies	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Table 1. Summary Statistics for the State: 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

SIC code	Type of operation and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1981 inventories (\$1,000)	End-of-1982 inventories (\$1,000)
TYPES OF OPERATION BY KIND OF BUSINESS—Con.									
Merchant wholesalers—Con.									
50	Durable goods—Con.								
508	Machinery, equipment, and supplies	541	1 070 140	115 260	29 504	6 397	228 434	228 373	221 934
5081	Commercial machines and equipment	79	59 984	9 553	2 295	602	17 608	7 244	8 270
5082	Construction and mining machinery and equipment	118	466 931	43 777	11 580	2 269	92 702	125 942	123 291
5083	Farm and garden machinery and equipment	55	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5084	Industrial machinery and equipment	103	244 429	25 597	6 480	1 332	46 643	43 056	38 415
5085	Industrial supplies	94	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5086	Professional equipment and supplies	48	68 927	7 752	1 907	474	15 933	8 367	7 947
5087	Service establishment equipment and supplies	41	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5088	Transportation equipment and supplies, except motor vehicles	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
509	Miscellaneous durable goods	92	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5093	Scrap and waste materials	50	31 487	5 143	1 432	446	11 285	4 428	3 738
5094	Jewelry, watches, diamonds and other precious stones	5	1 102	131	31	17	246	232	175
5099	Durable goods, n.e.c.	37	(D)	(D)	(D)	(D)	(D)	(D)	(D)
51	Nondurable goods	648	1 756 322	100 438	24 272	7 068	219 023	109 580	101 928
511	Paper and paper products	48	54 391	7 294	1 781	453	13 519	6 744	6 381
5111	Printing and writing paper	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5112	Stationery supplies	28	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5113	Industrial and personal service paper	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)
512	Drugs, drug proprietaries and druggists' sundries	20	125 743	5 308	1 280	377	11 312	12 699	12 910
5122	Drugs, drug proprietaries, and druggists' sundries	20	125 743	5 308	1 280	377	11 312	12 699	12 910
513	Apparel, piece goods, and notions	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5133	Piece goods (woven fabrics)	-	-	-	-	-	-	-	-
5134	Notions and other dry goods	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5136	Men's and boys' clothing and furnishings	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5137	Women's, children's and infants' clothing and accessories	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5139	Footwear	-	-	-	-	-	-	-	-
514	Groceries and related products	165	621 037	33 395	8 292	2 585	69 543	40 980	35 229
5141	Groceries, general line	32	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5142	Frozen foods	4	5 645	424	93	58	906	330	335
5143	Dairy products	16	27 029	1 134	273	86	2 481	224	214
5144	Poultry and poultry products	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5145	Confectionery	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5146	Fish and seafoods	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5147	Meats and meat products	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5148	Fresh fruits and vegetables	36	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5149	Groceries and related products, n.e.c.	37	(D)	(D)	(D)	(D)	(D)	(D)	(D)
515	Farm-product raw materials	7	9 924	260	57	20	794	434	381
5152	Cotton	-	-	-	-	-	-	-	-
5153	Grain	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5154	Livestock	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5159	Farm-product raw materials, n.e.c.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
516	Chemicals and allied products	34	45 556	5 362	1 153	308	12 161	3 373	3 228
5161	Chemicals and allied products	34	45 556	5 362	1 153	308	12 161	3 373	3 228
517	Petroleum and petroleum products	114	523 480	17 506	4 381	1 161	46 908	14 577	13 988
5171	Petroleum bulk stations and terminals	76	408 200	13 368	3 359	875	35 896	11 279	11 295
5172	Petroleum and petroleum products, except bulk stations and terminals	38	115 280	4 138	1 022	286	11 012	3 298	2 693
518	Beer, wine and distilled alcoholic beverages	70	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5181	Beer and ale	63	124 682	13 339	3 054	632	27 684	8 246	7 912
5182	Wines and distilled alcoholic beverages	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods	179	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5191	Farm supplies	95	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5194	Tobacco and tobacco products	30	112 653	5 206	1 174	423	9 660	7 458	7 455
5198	Paints, varnishes, and supplies	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5199	Nondurable goods, n.e.c.	44	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Manufacturers' sales branches and sales offices		236	1 524 350	73 742	17 963	3 194	152 010	67 392	68 281
50	Durable goods	129	796 488	42 152	10 129	1 718	78 720	42 931	44 352
501	Motor vehicles and automotive parts and supplies	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
502	Furniture and home furnishings	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
503	Lumber and other construction materials	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504	Sporting, recreational, photographic, and hobby goods, toys and supplies	-	-	-	-	-	-	-	-
505	Metals and minerals, except petroleum	9	135 181	3 456	847	119	8 689	1 566	1 531
506	Electrical goods	28	(D)	(D)	(D)	(D)	(D)	(D)	(D)
507	Hardware, and plumbing and heating equipment and supplies	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508	Machinery, equipment, and supplies	73	281 648	28 512	6 764	1 153	49 520	31 242	33 715
509	Miscellaneous durable goods	-	-	-	-	-	-	-	-
51	Nondurable goods	107	727 862	31 590	7 834	1 476	73 290	24 461	23 929
511	Paper and paper products	9	16 924	1 081	282	49	5 572	1 433	1 380
512	Drugs, drug proprietaries and druggists' sundries	-	-	-	-	-	-	-	-
513	Apparel, piece goods, and notions	-	-	-	-	-	-	-	-
514	Groceries and related products	42	184 983	16 848	4 024	863	35 247	4 483	3 962
515	Farm-product raw materials	-	-	-	-	-	-	-	-

Table 1. Summary Statistics for the State: 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

SIC code	Type of operation and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1981 inventories (\$1,000)	End-of-1982 inventories (\$1,000)
TYPES OF OPERATION BY KIND OF BUSINESS—Con.									
Manufacturers' sales branches and sales offices—Con.									
51	Nondurable goods—Con.								
516	Chemicals and allied products	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
517	Petroleum and petroleum products	39	(D)	(D)	(D)	(D)	(D)	(D)	(D)
518	Beer, wine and distilled alcoholic beverages	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Agent, brokers, and commission merchants	128	479 233	13 165	3 016	789	27 242	982	931
50	Durable goods	82	304 114	8 754	2 102	374	18 455	964	931
501	Motor vehicles and automotive parts and supplies	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
502	Furniture and home furnishings	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
503	Lumber and other construction materials	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504	Sporting, recreational, photographic, and hobby goods, toys and supplies	-	(D)	(D)	(D)	(D)	(D)	(D)	(D)
505	Metals and minerals, except petroleum	20	135 543	3 410	659	110	7 870	-	-
506	Electrical goods	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
507	Hardware, and plumbing and heating equipment and supplies	10	14 596	974	224	34	1 646	31	6
508	Machinery, equipment, and supplies	30	48 278	2 578	767	141	4 835	859	865
509	Miscellaneous durable goods	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
51	Nondurable goods	46	175 119	4 411	914	415	8 787	18	-
511	Paper and paper products	-	-	-	-	-	-	-	-
512	Drugs, drug proprietaries and druggists' sundries	-	-	-	-	-	-	-	-
513	Apparel, piece goods, and notions	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514	Groceries and related products	14	71 237	1 667	388	95	3 302	18	-
515	Farm-product raw materials	14	53 468	621	105	190	1 348	-	-
516	Chemicals and allied products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
517	Petroleum and petroleum products	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)
518	Beer, wine and distilled alcoholic beverages	-	-	-	-	-	-	-	-
519	Miscellaneous nondurable goods	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Table 2. Comparative Statistics for the State: 1982 and 1977

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

SIC code	Type of operation and kind of business	Establishments		Sales			Annual payroll		
		1982 (number)	1977 (number)	1982 (\$1,000)	1977 (\$1,000)	Percent change 1977 to 1982	1982 (\$1,000)	1977 (\$1,000)	Percent change 1977 to 1982
	Wholesale trade	2 380	2 372	6 101 180	4 492 662	35.8	429 932	299 671	43.5
50	Durable goods	1 581	1 539	3 441 877	2 826 005	21.8	293 493	207 986	41.1
501	Motor vehicles and automotive parts and supplies	360	382	659 595	518 963	27.1	51 571	37 202	38.6
5012	Automobiles and other motor vehicles	32	41	287 377	308 130	-6.7	10 894	10 588	2.9
5013	Automotive parts and supplies	278	277	195 909	136 152	43.9	29 078	18 453	57.6
5014	Tires and tubes	50	64	176 309	74 681	136.1	11 599	8 161	42.1
502	Furniture and home furnishings	43	51	55 741	59 812	-6.8	7 026	6 677	5.2
5021	Furniture	25	29	26 318	29 326	-10.3	3 856	3 820	.9
5023	Home furnishings	18	22	29 423	30 486	-3.5	3 170	2 857	11.0
503	Lumber and other construction materials	92	102	145 957	138 105	5.7	14 773	12 765	15.7
5031	Lumber, plywood and millwork	34	52	57 077	75 687	-24.6	5 134	7 184	-28.5
5039	Construction materials, n.e.c.	58	50	88 880	62 418	42.4	9 639	5 581	72.7
504	Sporting, recreational, photographic, and hobby goods, toys and supplies	21	27	46 473	16 806	176.5	3 444	1 933	78.2
5041	Sporting and recreational goods and supplies	13	12	42 951	10 106	325.0	2 872	1 149	150.0
5042	Toys and hobby goods and supplies	4	8	2 088	(D)	(D)	219	(D)	(D)
5043	Photographic equipment and supplies	4	7	1 434	(D)	(D)	353	(D)	(D)
505	Metals and minerals, except petroleum	87	85	534 721	563 466	-5.1	19 669	15 536	26.6
5051	Metals service centers and offices	37	32	175 103	161 372	8.5	7 936	5 712	38.9
5052	Coal and other minerals and ores	50	53	359 618	402 094	-10.6	11 733	9 824	19.4
506	Electrical goods	150	131	376 915	275 209	37.0	27 173	18 307	48.4
5063	Electrical apparatus and equipment	101	87	238 615	219 676	8.6	19 517	13 703	42.4
5064	Electrical appliances, television and radio sets	15	20	125 274	(D)	(D)	5 647	(D)	(D)
5065	Electronic parts and equipment	34	24	13 026	(D)	(D)	2 009	(D)	(D)
507	Hardware, and plumbing and heating equipment and supplies	89	86	144 761	138 244	4.7	14 463	12 123	19.3
5072	Hardware	25	24	48 530	50 185	-3.3	5 003	3 624	38.1
5074	Plumbing and heating equipment and supplies (hydronics)	34	32	52 369	56 303	-7.0	5 921	4 936	20.0
5075	Warm air heating and air conditioning equipment and supplies	20	22	(D)	19 458	(D)	(D)	2 014	(D)
5078	Refrigeration equipment and supplies	10	8	(D)	12 298	(D)	(D)	1 549	(D)

Table 2. Comparative Statistics for the State: 1982 and 1977—Con.

(For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A)

SIC code	Type of operation and kind of business	Establishments		Sales			Annual payroll		
		1982 (number)	1977 (number)	1982 (\$1,000)	1977 (\$1,000)	Percent change 1977 to 1982	1982 (\$1,000)	1977 (\$1,000)	Percent change 1977 to 1982
	Wholesale trade—Con.								
50	Durable goods—Con.								
508	Machinery, equipment, and supplies	644	581	1 400 066	1 064 541	31.5	146 350	97 394	50.3
5081	Commercial machines and equipment	113	82	175 270	104 162	68.3	27 588	15 116	82.4
5082	Construction and mining machinery and equipment	138	149	521 707	484 591	7.7	47 175	33 919	39.1
5083	Farm and garden machinery and equipment	56	63	38 294	27 919	37.2	3 514	2 232	57.4
5084	Industrial machinery and equipment	133	102	338 005	219 448	54.0	30 593	21 768	40.5
5085	Industrial supplies	106	94	177 216	142 676	24.2	20 983	14 830	41.5
5086	Professional equipment and supplies	54	47	107 811	47 828	125.4	11 366	5 608	102.7
5087	Service establishment equipment and supplies	41	40	(D)	(D)	(D)	(D)	(D)	(D)
5088	Transportation equipment and supplies, except motor vehicles	3	4	(D)	(D)	(D)	(D)	(D)	(D)
509	Miscellaneous durable goods	95	94	77 648	50 859	52.7	9 024	6 049	49.2
5093	Scrap and waste materials	50	50	31 487	33 028	-4.7	5 143	4 681	9.9
5094	Jewelry, watches, diamonds and other precious stones ..	5	7	1 102	1 948	-43.4	131	172	-23.8
5099	Durable goods, n.e.c.	40	37	45 059	15 883	183.7	3 750	1 196	213.5
51	Nondurable goods	799	833	2 659 303	1 666 657	59.6	136 439	91 685	48.8
511	Paper and paper products	57	51	71 315	55 363	28.8	8 375	5 754	45.6
5111	Printing and writing paper	6	6	11 039	(D)	(D)	1 176	(D)	(D)
5112	Stationery supplies	34	30	17 939	(D)	(D)	3 261	(D)	(D)
5113	Industrial and personal service paper	17	15	42 337	31 202	35.7	3 938	2 378	65.6
512	Drugs, drug proprietaries and druggists' sundries	20	21	125 743	57 127	120.1	5 308	3 342	58.8
5122	Drugs, drug proprietaries, and druggists' sundries	20	21	125 743	57 127	120.1	5 308	3 342	58.8
513	Apparel, piece goods, and notions	10	7	9 171	6 504	41.0	759	379	100.3
5133	Piece goods (woven fabrics)	-	1	-	(D)	(D)	-	(D)	(D)
5134	Notions and other dry goods	4	2	(D)	(D)	(D)	(D)	(D)	(D)
5136	Men's and boys' clothing and furnishings	3	1	(D)	(D)	(D)	(D)	(D)	(D)
5137	Women's, children's and infants' clothing and accessories	2	1	(D)	(D)	(D)	(D)	(D)	(D)
5139	Footwear	1	2	(D)	(D)	(D)	(D)	(D)	(D)
514	Groceries and related products	221	240	877 257	651 728	34.6	51 910	37 733	37.6
5141	Groceries, general line	35	34	351 865	241 522	45.7	15 045	10 388	44.8
5142	Frozen foods	8	9	10 603	9 479	11.9	817	868	-5.9
5143	Dairy products	28	29	72 545	49 865	45.5	6 470	3 700	74.9
5144	Poultry and poultry products	5	8	11 028	(D)	(D)	683	(D)	(D)
5145	Confectionery	23	27	20 518	15 538	32.1	3 240	1 314	146.6
5146	Fish and seafoods	1	-	(D)	(D)	(D)	(D)	(D)	(D)
5147	Meats and meat products	16	15	53 553	65 838	-18.7	3 667	3 355	9.3
5148	Fresh fruits and vegetables	38	41	103 081	74 650	38.1	6 500	5 504	18.1
5149	Groceries and related products, n.e.c.	67	77	(D)	185 373	(D)	(D)	12 024	(D)
515	Farm-product raw materials	21	28	63 392	53 417	18.7	881	914	-3.6
5152	Cotton	-	-	-	-	-	-	-	-
5153	Grain	1	3	(D)	(D)	(D)	(D)	(D)	(D)
5154	Livestock	19	24	(D)	(D)	(D)	(D)	(D)	(D)
5159	Farm-product raw materials, n.e.c.	1	1	(D)	(D)	(D)	(D)	(D)	(D)
516	Chemicals and allied products	43	40	83 711	70 527	18.7	7 050	5 354	31.7
5161	Chemicals and allied products	43	40	83 711	70 527	18.7	7 050	5 354	31.7
517	Petroleum and petroleum products	167	190	1 042 918	494 323	111.0	30 795	16 298	88.9
5171	Petroleum bulk stations and terminals	119	145	848 842	461 358	(NC)	25 000	14 259	(NC)
5172	Petroleum and petroleum products, except bulk stations and terminals	48	45	194 076	32 965	(NC)	5 795	2 039	(NC)
518	Beer, wine and distilled alcoholic beverages	71	70	141 858	83 598	69.7	14 708	7 934	85.4
5181	Beer and ale	63	68	124 682	(D)	(D)	13 339	(D)	(D)
5182	Wines and distilled alcoholic beverages	8	2	17 176	(D)	(D)	1 369	(D)	(D)
519	Miscellaneous nondurable goods	189	186	243 938	194 070	25.7	16 653	13 977	19.1
5191	Farm supplies	96	93	88 401	60 626	45.8	6 735	4 677	44.0
5194	Tobacco and tobacco products	30	29	112 653	89 550	25.8	5 206	4 007	29.9
5198	Paints, varnishes, and supplies	17	20	7 492	7 411	1.1	1 009	1 185	-14.9
5199	Nondurable goods, n.e.c.	46	44	35 392	36 483	-3.0	3 703	4 108	-9.9
	Merchant wholesalers	2 016	1 974	4 097 597	2 762 235	48.3	343 025	241 499	42.0
50	Durable goods	1 370	1 330	2 341 275	1 758 575	33.1	242 587	173 571	39.8
501	Motor vehicles and automotive parts and supplies	350	372	(D)	(D)	(D)	(D)	(D)	(D)
5012	Automobiles and other motor vehicles	29	38	(D)	(D)	(D)	(D)	(D)	(D)
5013	Automotive parts and supplies	276	275	(D)	(D)	(D)	(D)	(D)	(D)
5014	Tires and tubes	45	59	(D)	(D)	(D)	(D)	(D)	(D)
502	Furniture and home furnishings	40	45	54 718	55 700	-1.8	6 917	6 355	8.8
5021	Furniture	22	25	25 295	(D)	(D)	3 747	(D)	(D)
5023	Home furnishings	18	20	29 423	(D)	(D)	3 170	(D)	(D)
503	Lumber and other construction materials	81	90	93 968	100 317	-6.3	11 756	11 215	4.8
5031	Lumber, plywood and millwork	32	50	(D)	(D)	(D)	(D)	(D)	(D)
5039	Construction materials, n.e.c.	49	40	(D)	(D)	(D)	(D)	(D)	(D)
504	Sporting, recreational, photographic, and hobby goods, toys and supplies	21	26	(D)	(D)	(D)	(D)	(D)	(D)
5041	Sporting and recreational goods and supplies	13	12	42 951	10 106	325.0	2 872	1 149	150.0
5042	Toys and hobby goods and supplies	4	8	2 088	(D)	(D)	219	(D)	(D)
5043	Photographic equipment and supplies	4	6	(D)	(D)	(D)	(D)	(D)	(D)
505	Metals and minerals, except petroleum	58	51	263 997	179 297	47.2	12 803	9 094	40.8
5051	Metals service centers and offices	27	25	107 701	49 479	117.7	6 240	3 304	88.9
5052	Coal and other minerals and ores	31	26	156 296	129 818	20.4	6 563	5 790	13.4

Table 2. Comparative Statistics for the State: 1982 and 1977—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

SIC code	Type of operation and kind of business	Establishments		Sales			Annual payroll		
		1982 (number)	1977 (number)	1982 (\$1,000)	1977 (\$1,000)	Percent change 1977 to 1982	1982 (\$1,000)	1977 (\$1,000)	Percent change 1977 to 1982
	Merchant wholesalers—Con.								
50	Durable goods—Con.								
506	Electrical goods	111	103	279 865	171 997	62.7	22 540	15 315	47.2
5063	Electrical apparatus and equipment	66	62	(D)	122 886	(D)	(D)	11 099	(D)
5064	Electrical appliances, television and radio sets	14	17	(D)	(D)	(D)	(D)	(D)	(D)
5065	Electronic parts and equipment	31	24	(D)	(D)	(D)	(D)	(D)	(D)
507	Hardware, and plumbing and heating equipment and supplies	76	77	(D)	123 578	(D)	(D)	11 480	(D)
5072	Hardware	21	23	(D)	(D)	(D)	(D)	(D)	(D)
5074	Plumbing and heating equipment and supplies (hydronics)	30	29	49 731	(D)	(D)	5 746	(D)	(D)
5075	Warm air heating and air conditioning equipment and supplies	15	17	16 439	14 961	9.9	1 710	1 607	6.4
5078	Refrigeration equipment and supplies	10	8	(D)	12 298	(D)	(D)	1 549	(D)
508	Machinery, equipment, and supplies	541	479	1 070 140	761 177	40.6	115 260	77 687	48.4
5081	Commercial machines and equipment	79	56	59 984	(D)	(D)	9 553	(D)	(D)
5082	Construction and mining machinery and equipment	118	117	466 931	346 876	34.6	43 777	28 981	51.1
5083	Farm and garden machinery and equipment	55	61	(D)	(D)	(D)	(D)	(D)	(D)
5084	Industrial machinery and equipment	103	72	244 429	157 478	55.2	25 597	18 984	34.8
5085	Industrial supplies	94	86	(D)	133 359	(D)	(D)	14 457	(D)
5086	Professional equipment and supplies	48	44	68 927	(D)	(D)	7 752	(D)	(D)
5087	Service establishment equipment and supplies	41	40	(D)	(D)	(D)	(D)	(D)	(D)
5088	Transportation equipment and supplies, except motor vehicles	3	3	(D)	(D)	(D)	(D)	(D)	(D)
509	Miscellaneous durable goods	92	87	(D)	47 782	(D)	(D)	5 916	(D)
5093	Scrap and waste materials	50	50	31 487	33 028	-4.7	5 143	4 681	9.9
5094	Jewelry, watches, diamonds and other precious stones	5	6	1 102	(D)	(D)	131	(D)	(D)
5099	Durable goods, n.e.c.	37	31	(D)	(D)	(D)	(D)	(D)	(D)
51	Nondurable goods	646	644	1 756 322	1 003 660	75.0	100 438	67 928	47.9
511	Paper and paper products	48	44	54 391	(D)	(D)	7 294	(D)	(D)
5111	Printing and writing paper	5	6	(D)	(D)	(D)	(D)	(D)	(D)
5112	Stationery supplies	28	25	(D)	(D)	(D)	(D)	(D)	(D)
5113	Industrial and personal service paper	15	13	(D)	(D)	(D)	(D)	(D)	(D)
512	Drugs, drug proprietaries and druggists' sundries	20	20	125 743	(D)	(D)	5 308	(D)	(D)
5122	Drugs, drug proprietaries, and druggists' sundries	20	20	125 743	(D)	(D)	5 308	(D)	(D)
513	Apparel, piece goods, and notions	9	5	(D)	(D)	(D)	(D)	(D)	(D)
5133	Piece goods (woven fabrics)	-	1	(D)	(D)	(D)	(D)	(D)	(D)
5134	Notions and other dry goods	4	2	(D)	(D)	(D)	(D)	(D)	(D)
5136	Men's and boys' clothing and furnishings	3	1	(D)	(D)	(D)	(D)	(D)	(D)
5137	Women's, children's and infants' clothing and accessories	2	-	(D)	(D)	(D)	(D)	(D)	(D)
5139	Footwear	-	1	(D)	(D)	(D)	(D)	(D)	(D)
514	Groceries and related products	165	171	621 037	434 993	42.8	33 395	25 137	32.9
5141	Groceries, general line	32	32	(D)	(D)	(D)	(D)	(D)	(D)
5142	Frozen foods	4	8	5 645	(D)	(D)	424	(D)	(D)
5143	Dairy products	16	18	27 029	(D)	(D)	1 134	(D)	(D)
5144	Poultry and poultry products	5	7	(D)	(D)	(D)	(D)	(D)	(D)
5145	Confectionery	20	24	(D)	(D)	(D)	(D)	(D)	(D)
5146	Fish and seafoods	1	-	(D)	(D)	(D)	(D)	(D)	(D)
5147	Meats and meat products	14	11	(D)	41 938	(D)	(D)	2 497	(D)
5148	Fresh fruits and vegetables	36	36	(D)	(D)	(D)	(D)	(D)	(D)
5149	Groceries and related products, n.e.c.	37	35	(D)	46 644	(D)	(D)	3 264	(D)
515	Farm-product raw materials	7	11	9 924	4 966	99.8	260	218	19.3
5152	Cotton	-	-	(D)	(D)	(D)	(D)	(D)	(D)
5153	Grain	1	3	(D)	(D)	(D)	(D)	(D)	(D)
5154	Livestock	5	8	(D)	(D)	(D)	(D)	(D)	(D)
5159	Farm-product raw materials, n.e.c.	1	-	(D)	(D)	(D)	(D)	(D)	(D)
516	Chemicals and allied products	34	33	45 556	35 111	29.7	5 362	3 511	52.7
5161	Chemicals and allied products	34	33	45 556	35 111	29.7	5 362	3 511	52.7
517	Petroleum and petroleum products	114	120	523 480	177 795	194.4	17 506	9 846	77.8
5171	Petroleum bulk stations and terminals	76	79	408 200	151 018	(NC)	13 368	8 120	(NC)
5172	Petroleum and petroleum products, except bulk stations and terminals	38	41	115 280	26 777	(NC)	4 138	1 726	(NC)
518	Beer, wine and distilled alcoholic beverages	70	69	(D)	(D)	(D)	(D)	(D)	(D)
5181	Beer and ale	63	68	124 682	(D)	(D)	13 339	(D)	(D)
5182	Wines and distilled alcoholic beverages	7	1	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods	179	171	(D)	(D)	(D)	(D)	(D)	(D)
5191	Farm supplies	95	91	(D)	(D)	(D)	(D)	(D)	(D)
5194	Tobacco and tobacco products	30	28	112 653	(D)	(D)	5 206	(D)	(D)
5198	Paints, varnishes, and supplies	10	12	(D)	(D)	(D)	(D)	(D)	(D)
5199	Nondurable goods, n.e.c.	44	40	(D)	(D)	(D)	(D)	(D)	(D)
	Manufacturers' sales branches and sales offices	236	243	1 524 350	1 247 751	22.2	73 742	47 731	54.5
50	Durable goods	129	114	796 488	745 943	6.8	42 152	27 552	53.0
501	Motor vehicles and automotive parts and supplies	8	8	(D)	(D)	(D)	(D)	(D)	(D)
502	Furniture and home furnishings	1	1	(D)	(D)	(D)	(D)	(D)	(D)
503	Lumber and other construction materials	7	9	(D)	(D)	(D)	(D)	(D)	(D)
504	Sporting, recreational, photographic, and hobby goods, toys and supplies	-	-	(D)	(D)	(D)	(D)	(D)	(D)
505	Metals and minerals, except petroleum	9	8	135 181	156 410	-13.6	3 456	3 761	-8.1

Table 2. Comparative Statistics for the State: 1982 and 1977—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

SIC code	Type of operation and kind of business	Establishments		Sales			Annual payroll		
		1982 (number)	1977 (number)	1982 (\$1,000)	1977 (\$1,000)	Percent change 1977 to 1982	1982 (\$1,000)	1977 (\$1,000)	Percent change 1977 to 1982
	Manufacturers' sales branches and sales offices —Con.								
50	Durable goods—Con.								
506	Electrical goods	28	20	(D)	(D)	(D)	(D)	(D)	(D)
507	Hardware, and plumbing and heating equipment and supplies	3	1	(D)	(D)	(D)	(D)	(D)	(D)
508	Machinery, equipment, and supplies	73	67	281 648	254 837	10.5	28 512	17 348	64.4
509	Miscellaneous durable goods	-	-	-	-	-	-	-	-
51	Nondurable goods	107	129	727 882	501 808	45.0	31 590	20 179	56.5
511	Paper and paper products	9	7	18 924	(D)	(D)	1 081	(D)	(D)
512	Drugs, drug proprietaries and druggists' sundries	-	-	-	-	-	-	-	-
513	Apparel, piece goods, and notions	-	-	-	-	-	-	-	-
514	Groceries and related products	42	43	184 983	133 925	38.1	16 848	10 972	53.6
515	Farm-product raw materials	-	-	-	-	-	-	-	-
516	Chemicals and allied products	8	7	(D)	35 416	(D)	(D)	1 843	(D)
517	Petroleum and petroleum products	39	60	(D)	(D)	(D)	(D)	(D)	(D)
518	Beer, wine and distilled alcoholic beverages	1	1	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods	8	11	(D)	5 652	(D)	(D)	587	(D)
	Agents, brokers, and commission merchants	128	155	479 233	482 878	-7	13 185	10 441	26.1
50	Durable goods	82	95	304 114	321 487	-5.4	8 754	6 863	27.6
501	Motor vehicles and automotive parts and supplies	2	2	(D)	(D)	(D)	(D)	(D)	(D)
502	Furniture and home furnishings	2	5	(D)	(D)	(D)	(D)	(D)	(D)
503	Lumber and other construction materials	4	3	(D)	(D)	(D)	(D)	(D)	(D)
504	Sporting, recreational, photographic, and hobby goods, toys and supplies	-	1	(D)	(D)	(D)	(D)	(D)	(D)
505	Metals and minerals, except petroleum	20	26	135 543	227 759	-40.5	3 410	2 681	27.2
506	Electrical goods	11	8	(D)	(D)	(D)	(D)	(D)	(D)
507	Hardware, and plumbing and heating equipment and supplies	10	8	14 596	(D)	(D)	974	(D)	(D)
508	Machinery, equipment, and supplies	30	35	48 278	48 527	-5	2 578	2 359	9.3
509	Miscellaneous durable goods	3	7	(D)	3 077	(D)	(D)	133	(D)
51	Nondurable goods	46	60	175 119	161 189	8.6	4 411	3 578	23.3
511	Paper and paper products	-	-	-	-	-	-	-	-
512	Drugs, drug proprietaries and druggists' sundries	-	1	-	(D)	(D)	-	(D)	(D)
513	Apparel, piece goods, and notions	1	2	(D)	(D)	(D)	(D)	(D)	(D)
514	Groceries and related products	14	26	71 237	82 810	-14.0	1 667	1 624	2.6
515	Farm-product raw materials	14	17	53 468	48 451	10.4	621	696	-10.8
516	Chemicals and allied products	1	-	(D)	-	(D)	(D)	-	(D)
517	Petroleum and petroleum products	14	10	(D)	(D)	(D)	(D)	(D)	(D)
518	Beer, wine and distilled alcoholic beverages	-	-	-	-	-	-	-	-
519	Miscellaneous nondurable goods	2	4	(D)	(D)	(D)	(D)	(D)	(D)

Table 3. Selected Ratios for the State: 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

SIC code	Type of operation and kind of business	Sales		Annual payroll		Employees per estab- lishment ¹ (number)	Operating expenses as percent of sales	End-of-1982 inventories as percent of sales
		Per estab- lishment (dollars)	Per employee ¹ (dollars)	Per employee ¹ (dollars)	As percent of operating expenses			
	Wholesale trade	2 563 521	236 278	16 650	48.8	11	14.5	9.4
50	Durable goods	2 177 025	204 108	17 405	50.3	11	17.0	12.9
501	Motor vehicles and automotive parts and supplies	1 832 208	194 399	15 199	53.0	9	14.7	11.3
5012	Automobiles and other motor vehicles	8 980 531	449 729	17 049	59.8	20	6.3	5.4
5013	Automotive parts and supplies	704 709	95 940	14 240	52.4	7	28.3	21.6
5014	Tires and tubes	3 526 180	247 625	16 291	49.3	14	13.3	9.4
502	Furniture and home furnishings	1 296 302	120 131	15 142	48.6	11	25.9	13.1
5021	Furniture	1 052 720	112 470	16 479	52.8	9	27.8	13.3
5023	Home furnishings	1 634 611	127 926	13 783	44.3	13	24.3	12.9
503	Lumber and other construction materials	1 586 489	158 305	16 023	44.6	10	22.7	9.6
5031	Lumber, plywood and millwork	1 678 735	154 680	13 913	44.2	11	20.4	10.6
5039	Construction materials, n.e.c.	1 532 414	160 723	17 430	44.8	10	24.2	8.9
504	Sporting, recreational, photographic, and hobby goods, toys and supplies	2 213 000	163 637	12 127	53.2	14	13.9	20.9
5041	Sporting and recreational goods and supplies	3 303 923	187 559	12 541	58.6	18	11.4	21.8
5042	Toys and hobby goods and supplies	522 000	90 783	9 522	35.1	6	29.9	14.7
5043	Photographic equipment and supplies	358 500	44 813	11 031	37.4	8	65.9	3.6
505	Metals and minerals, except petroleum	6 146 218	609 022	22 402	43.8	10	8.4	1.9
5051	Metals service centers and offices	4 732 514	412 979	18 717	48.7	11	9.3	4.3
5052	Coal and other minerals and ores	7 192 360	792 110	25 844	40.9	9	8.0	.8
506	Electrical goods	2 512 767	232 377	16 753	48.5	11	14.9	10.4
5063	Electrical apparatus and equipment	2 362 525	206 593	16 898	50.0	11	16.4	11.5
5064	Electrical appliances, television and radio sets	8 351 600	379 618	17 112	42.8	22	10.5	8.1
5065	Electronic parts and equipment	383 118	95 080	14 664	52.0	4	29.7	13.8

See footnotes at end of table.

Table 3. Selected Ratios for the State: 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

SIC code	Type of operation and kind of business	Sales		Annual payroll		Employees per establishment ¹ (number)	Operating expenses as percent of sales	End-of-1982 inventories as percent of sales
		Per establishment (dollars)	Per employee ¹ (dollars)	Per employee ¹ (dollars)	As percent of operating expenses			
	Wholesale trade—Con.							
50	Durable goods—Con.							
507	Hardware, and plumbing and heating equipment and supplies	1 626 528	170 709	17 055	51.0	10	19.6	17.7
5072	Hardware	1 941 200	166 199	17 134	54.2	12	19.0	21.8
5074	Plumbing and heating equipment and supplies (hydronics)	1 540 265	146 282	16 539	49.6	11	22.8	20.7
5075	Warm air heating and air conditioning equipment and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5078	Refrigeration equipment and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508	Machinery, equipment, and supplies	2 174 016	182 040	19 029	51.8	12	20.2	18.3
5081	Commercial machines and equipment	1 551 062	133 285	20 964	60.0	12	26.2	12.8
5082	Construction and mining machinery and equipment	3 780 486	213 377	19 294	47.5	18	19.0	25.5
5083	Farm and garden machinery and equipment	683 821	123 132	11 299	46.8	6	19.6	30.9
5084	Industrial machinery and equipment	2 541 391	214 198	19 387	53.9	12	16.8	14.2
5085	Industrial supplies	1 671 849	165 468	19 592	53.1	10	22.3	15.7
5086	Professional equipment and supplies	1 996 500	183 978	19 396	48.7	11	21.7	7.8
5087	Service establishment equipment and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5088	Transportation equipment and supplies, except motor vehicles	(D)	(D)	(D)	(D)	(D)	(D)	(D)
509	Miscellaneous durable goods	817 347	102 034	11 858	44.4	8	26.2	10.5
5093	Scrap and waste materials	629 740	70 599	11 531	45.6	9	35.8	11.9
5094	Jewelry, watches, diamonds and other precious stones	220 400	64 824	7 706	53.3	3	22.3	15.9
5099	Durable goods, n.e.c.	1 126 475	151 205	12 584	42.5	7	19.6	9.5
51	Nondurable goods	3 328 289	296 830	15 229	45.3	11	11.3	4.7
511	Paper and paper products	1 251 140	142 062	16 683	43.9	9	26.8	10.9
5111	Printing and writing paper	1 839 833	208 283	22 189	47.3	9	22.5	8.4
5112	Stationery supplies	527 618	75 692	13 759	58.9	7	30.9	11.9
5113	Industrial and personal service paper	2 490 412	199 703	18 575	35.6	12	26.1	11.1
512	Drugs, drug proprietaries and druggists' sundries	6 287 150	333 536	14 080	46.9	19	9.0	10.3
5122	Drugs, drug proprietaries, and druggists' sundries	6 287 150	333 536	14 080	46.9	19	9.0	10.3
513	Apparel, piece goods, and notions	917 100	176 365	14 596	53.4	5	15.5	6.2
5133	Piece goods (woven fabrics)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5134	Notions and other dry goods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5136	Men's and boys' clothing and furnishings	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5137	Women's, children's and infants' clothing and accessories	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5139	Footwear	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514	Groceries and related products	3 969 489	247 603	14 651	48.0	16	12.3	4.5
5141	Groceries, general line	10 053 286	345 983	14 794	48.2	29	8.9	7.6
5142	Frozen foods	1 325 375	130 901	10 086	45.1	10	17.1	3.5
5143	Dairy products	2 590 893	182 733	16 297	47.8	14	18.7	1.1
5144	Poultry and poultry products	2 205 600	169 662	10 508	46.7	13	13.3	2.9
5145	Confectionery	892 087	130 688	20 637	51.2	7	30.8	2.8
5146	Fish and seafoods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5147	Meats and meat products	3 347 063	189 233	12 958	52.4	18	13.1	2.7
5148	Fresh fruits and vegetables	2 712 658	202 915	12 795	46.9	13	13.4	1.6
5149	Groceries and related products, n.e.c.	(D)	(D)	(D)	(D)	(D)	(D)	(D)
515	Farm-product raw materials	3 018 667	301 867	4 195	41.1	10	3.4	.6
5152	Cotton	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5153	Grain	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5154	Livestock	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5159	Farm-product raw materials, n.e.c.	(D)	(D)	(D)	(D)	(D)	(D)	(D)
516	Chemicals and allied products	1 946 767	224 426	18 901	41.2	9	20.4	4.7
5161	Chemicals and allied products	1 946 767	224 426	18 901	41.2	9	20.4	4.7
517	Petroleum and petroleum products	6 245 018	600 068	17 719	40.4	10	7.3	3.0
5171	Petroleum bulk stations and terminals	7 133 126	628 306	18 505	40.7	11	7.2	3.2
5172	Petroleum and petroleum products, except bulk stations and terminals	4 043 250	501 488	14 974	39.1	8	7.6	2.0
518	Beer, wine and distilled alcoholic beverages	1 998 000	194 860	20 203	48.0	10	21.6	6.4
5181	Beer and ale	1 979 079	197 282	21 106	48.2	10	22.2	6.3
5182	Wines and distilled alcoholic beverages	2 147 000	178 917	14 260	46.2	12	17.2	6.9
519	Miscellaneous nondurable goods	1 290 677	169 873	11 597	47.4	8	14.4	8.4
5191	Farm supplies	920 844	144 210	10 987	44.5	6	17.1	10.5
5194	Tobacco and tobacco products	3 755 100	266 319	12 307	53.9	14	8.6	6.6
5198	Paints, varnishes, and supplies	440 706	99 893	13 453	43.3	4	31.1	10.5
5199	Nondurable goods, n.e.c.	769 391	108 898	11 394	46.3	7	22.6	8.4
	Merchant wholesalers	2 032 538	187 628	15 707	48.6	11	17.2	12.3
50	Durable goods	1 708 960	158 505	16 423	49.8	11	20.8	17.1
501	Motor vehicles and automotive parts and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5012	Automobiles and other motor vehicles	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5013	Automotive parts and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5014	Tires and tubes	(D)	(D)	(D)	(D)	(D)	(D)	(D)
502	Furniture and home furnishings	1 367 950	118 952	15 037	48.5	12	26.1	13.3
5021	Furniture	1 149 773	109 978	16 291	52.7	10	28.1	13.9
5023	Home furnishings	1 634 611	127 926	13 783	44.3	13	24.3	12.9
503	Lumber and other construction materials	1 160 099	118 646	14 843	44.2	10	28.3	12.3
5031	Lumber, plywood and millwork	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5039	Construction materials, n.e.c.	(D)	(D)	(D)	(D)	(D)	(D)	(D)

See footnotes at end of table.

Table 3. Selected Ratios for the State: 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

SIC code	Type of operation and kind of business	Sales		Annual payroll		Employees per establishment ¹ (number)	Operating expenses as percent of sales	End-of-1982 inventories as percent of sales
		Per establishment (dollars)	Per employee ¹ (dollars)	Per employee ¹ (dollars)	As percent of operating expenses			
	Merchant wholesalers—Con.							
50	Durable goods—Con.							
504	Sporting, recreational, photographic, end hobby goods, toys end supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5041	Sporting end recreational goods end supplies	3 303 923	187 559	12 541	58.6	18	11.4	21.8
5042	Toys end hobby goods end supplies	522 000	90 783	9 522	35.1	6	29.9	14.7
5043	Photographic equipment end supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
505	Metals end minerals, except petroleum	4 551 672	406 775	19 727	45.1	11	10.8	3.3
5051	Metals service centers and offices	3 988 926	312 177	18 087	48.3	13	12.0	5.5
5052	Coal and other minerals and ores	5 041 806	514 132	21 589	42.4	10	9.9	1.7
506	Electrical goods	2 521 306	200 476	16 146	49.1	13	16.4	13.0
5063	Electrical apparatus and equipment	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5064	Electrical appliances, television and radio sets	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5065	Electronic parts and equipment	(D)	(D)	(D)	(D)	(D)	(D)	(D)
507	Hardware, end plumbing and heating equipment and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5072	Hardware	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5074	Plumbing and heating equipment end supplies (hydronics)	1 657 700	142 905	16 511	49.5	12	23.4	21.8
5075	Warm air heating end air conditioning equipment end supplies	1 095 933	161 167	16 765	46.7	7	22.3	15.6
5078	Refrigeration equipment end supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508	Machinery, equipment, end supplies	1 978 078	167 288	18 018	50.5	12	21.3	20.7
5081	Commercial machines end equipment	759 291	99 641	15 869	54.3	8	29.4	13.8
5082	Construction end mining machinery end equipment	3 957 042	205 787	19 294	47.2	19	19.9	26.4
5083	Farm and garden machinery end equipment	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5084	Industrial machinery and equipment	2 373 097	183 505	19 217	54.9	13	19.1	15.7
5085	Industrial supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5086	Professional equipment and supplies	1 435 979	145 416	16 354	48.7	10	23.1	11.5
5087	Service establishment equipment and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5088	Transportation equipment end supplies, except motor vehicles	(D)	(D)	(D)	(D)	(D)	(D)	(D)
509	Miscellaneous durable goods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5093	Scrap and waste materials	629 740	70 599	11 531	45.6	9	35.8	11.9
5094	Jewelry, watches, diamonds end other precious stones	220 400	64 824	7 706	53.3	3	22.3	15.9
5099	Durable goods, n.e.c.	(D)	(D)	(D)	(D)	(D)	(D)	(D)
51	Nondurable goods	2 718 765	248 489	14 210	45.9	11	12.5	5.8
511	Paper end paper products	1 133 146	120 068	16 102	54.0	9	24.9	11.7
5111	Printing end writing paper	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5112	Stationery supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5113	Industrial end personal service paper	(D)	(D)	(D)	(D)	(D)	(D)	(D)
512	Drugs, drug proprietaries end druggists' sundries	6 287 150	333 536	14 080	46.9	19	9.0	10.3
5122	Drugs, drug proprietaries, end druggists' sundries	6 287 150	333 536	14 080	46.9	19	9.0	10.3
513	Apparel, piece goods, end notions	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5133	Piece goods (woven fabrics)	-	-	-	-	-	-	-
5134	Notions and other dry goods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5136	Men's and boys' clothing and furnishings	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5137	Women's, children's end infants' clothing end accessories	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5139	Footwear	-	-	-	-	-	-	-
514	Groceries and related products	3 763 861	240 246	12 919	48.0	16	11.2	5.7
5141	Groceries, general line	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5142	Frozen foods	1 411 250	97 328	7 310	46.8	15	16.0	5.9
5143	Dairy products	1 689 313	314 291	13 186	45.7	5	9.2	.8
5144	Poultry end poultry products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5145	Confectionery	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5146	Fish and seafoods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5147	Meats and meat products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5148	Fresh fruits end vegetables	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5149	Groceries and related products, n.e.c.	(D)	(D)	(D)	(D)	(D)	(D)	(D)
515	Farm-product raw materials	1 417 714	496 200	13 000	32.7	3	8.0	3.8
5152	Cotton	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5153	Grain	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5154	Livestock	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5159	Farm-product raw materials, n.e.c.	(D)	(D)	(D)	(D)	(D)	(D)	(D)
516	Chemicals and allied products	1 339 882	147 909	17 409	44.1	9	26.7	7.1
5161	Chemicals end elled products	1 339 882	147 909	17 409	44.1	9	26.7	7.1
517	Petroleum and petroleum products	4 591 930	450 887	15 078	37.3	10	9.0	2.7
5171	Petroleum bulk stations end terminals	5 371 053	466 514	15 278	37.2	12	8.8	2.8
5172	Petroleum end petroleum products, except bulk stations and terminals	3 033 684	403 077	14 469	37.6	8	9.6	2.3
518	Beer, wine end distilled alcoholic beverages	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5181	Beer end ale	1 979 079	197 282	21 106	48.2	10	22.2	6.3
5182	Wines end distilled alcoholic beverages	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5191	Farm supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5194	Tobacco and tobacco products	3 755 100	266 319	12 307	53.9	14	8.6	6.6
5198	Paints, varnishes, end supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5199	Nondurable goods, n.e.c.	(D)	(D)	(D)	(D)	(D)	(D)	(D)

See footnotes et end of table.

Table 3. Selected Ratios for the State: 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

SIC code	Type of operation and kind of business	Sales		Annual payroll		Employees per establishment ¹ (number)	Operating expenses as percent of sales	End-of-1982 inventories as percent of sales
		Per establishment (dollars)	Per employee ¹ (dollars)	Per employee ¹ (dollars)	As percent of operating expenses			
	Manufacturers' sales branches and sales offices.....	6 459 110	477 254	23 088	48.5	14	10.0	4.5
50	Durable goods	6 174 326	463 614	24 536	53.5	13	9.9	5.6
501	Motor vehicles and automotive parts and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
502	Furniture and home furnishings	(D)	(D)	(D)	(D)	(D)	(D)	(D)
503	Lumber and other construction materials	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504	Sporting, recreational, photographic, and hobby goods, toys and supplies	-	-	-	-	-	-	-
505	Metals and minerals, except petroleum	15 020 111	1 135 975	29 042	39.8	13	6.4	1.1
506	Electrical goods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
507	Hardware, and plumbing and heating equipment and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508	Machinery, equipment, and supplies	3 858 192	244 274	24 729	57.6	16	17.6	12.0
509	Miscellaneous durable goods	-	-	-	-	-	-	-
51	Nondurable goods	6 802 449	493 131	21 402	43.1	14	10.1	3.3
511	Paper and paper products	1 880 444	345 388	22 061	19.4	5	32.9	8.2
512	Drugs, drug proprietaries and druggists' sundries	-	-	-	-	-	-	-
513	Apparel, piece goods, and notions	-	-	-	-	-	-	-
514	Groceries and related products	4 404 357	214 349	19 523	47.8	21	19.1	2.1
515	Farm-product raw materials	-	-	-	-	-	-	-
516	Chemicals and allied products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
517	Petroleum and petroleum products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
518	Beer, wine and distilled alcoholic beverages	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Agents, brokers, and commission merchants	3 744 008	607 393	16 686	48.3	6	5.7	.2
50	Durable goods	3 708 707	813 139	23 406	47.4	5	6.1	.3
501	Motor vehicles and automotive parts and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
502	Furniture and home furnishings	(D)	(D)	(D)	(D)	(D)	(D)	(D)
503	Lumber and other construction materials	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504	Sporting, recreational, photographic, and hobby goods, toys and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
505	Metals and minerals, except petroleum	6 777 150	1 232 209	31 000	43.3	6	5.8	-
506	Electrical goods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
507	Hardware, and plumbing and heating equipment and supplies	1 459 600	429 294	28 647	59.2	3	11.3	-
508	Machinery, equipment, and supplies	1 609 267	342 397	18 284	53.3	5	10.0	1.8
509	Miscellaneous durable goods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
51	Nondurable goods	3 806 935	421 973	10 629	50.2	9	5.0	-
511	Paper and paper products	-	-	-	-	-	-	-
512	Drugs, drug proprietaries and druggists' sundries	-	-	-	-	-	-	-
513	Apparel, piece goods, and notions	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514	Groceries and related products	5 088 357	749 863	17 547	50.5	7	4.6	-
515	Farm-product raw materials	3 819 143	281 411	3 268	46.1	14	2.5	-
516	Chemicals and allied products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
517	Petroleum and petroleum products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
518	Beer, wine and distilled alcoholic beverages	-	-	-	-	-	-	-
519	Miscellaneous nondurable goods	(D)	(D)	(D)	(D)	(D)	(D)	(D)

¹Based on number of employees for pay period including March 12.

Table 4. Summary Statistics for Standard Metropolitan Statistical Areas: 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For definitions of SMSA's, see appendix D.]

SIC code	Geographic area and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
	CHARLESTON SMSA										
	Wholesale trade -----	518	1 745 157	133 769	6 999	396	921 670	95 494	5 381	122	823 487
50	Durable goods -----	406	1 309 849	110 194	5 684	311	728 179	80 506	4 450	95	581 670
501	Motor vehicles and automotive parts and supplies ..	70	320 638	14 343	859	65	(D)	(D)	(D)	5	(D)
5012	Automobiles and other motor vehicles -----	7	(D)	(D)	(D)	5	12 950	1 692	94	2	(D)
5013	Automotive parts and supplies -----	55	(D)	(D)	(D)	54	(D)	(D)	(D)	1	(D)
5014	Tires and tubes -----	8	(D)	(D)	(D)	6	(D)	(D)	(D)	2	(D)
502	Furniture and home furnishings -----	19	34 460	4 354	302	17	(D)	(D)	(D)	2	(D)
5021	Furniture -----	11	(D)	(D)	(D)	9	(D)	(D)	(D)	2	(D)
5023	Home furnishings -----	8	(D)	(D)	(D)	8	(D)	(D)	(D)	-	-
503	Lumber and other construction materials -----	25	42 013	3 624	235	20	31 226	2 808	189	5	10 787
5031	Lumber, plywood and millwork -----	7	24 065	1 557	104	7	24 065	1 557	104	-	-
5039	Construction materials, n.e.c. -----	18	17 948	2 067	131	13	7 161	1 251	85	5	10 787
504	Sporting, recreational, photographic, and hobby goods, toys and supplies -----	11	40 310	2 716	217	11	40 310	2 716	217	-	-
5041	Sporting and recreational goods and supplies ----	7	38 512	2 382	186	7	38 512	2 382	186	-	-
5042	Toys and hobby goods and supplies -----	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
5043	Photographic equipment and supplies -----	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
505	Metals and minerals, except petroleum -----	16	124 438	5 266	209	7	(D)	(D)	(D)	9	(D)
5051	Metals service centers and offices -----	10	59 786	3 420	143	5	(D)	(D)	(D)	5	(D)
5052	Coal and other minerals and ores -----	6	64 652	1 846	66	2	(D)	(D)	(D)	4	(D)
506	Electrical goods -----	43	159 810	7 535	415	25	112 640	4 983	291	18	47 170
5063	Electrical apparatus and equipment -----	32	(D)	(D)	(D)	16	(D)	(D)	(D)	16	(D)
5064	Electrical appliances, television and radio sets ---	4	(D)	(D)	(D)	3	(D)	(D)	(D)	1	(D)
5065	Electronic parts and equipment -----	7	5 585	730	34	6	(D)	(D)	(D)	1	(D)
507	Hardware, and plumbing and heating equipment and supplies -----	32	73 789	6 310	324	24	47 237	4 592	250	8	26 552
5072	Hardware -----	11	30 874	3 071	170	10	(D)	(D)	(D)	1	(D)
5074	Plumbing and heating equipment and supplies (hydronics) -----	9	(D)	(D)	(D)	6	(D)	(D)	(D)	3	(D)
5075	Warm air heating and air conditioning equipment and supplies -----	10	(D)	(D)	(D)	6	(D)	(D)	(D)	4	(D)
5078	Refrigeration equipment and supplies -----	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
508	Machinery, equipment, and supplies -----	177	496 708	63 759	2 962	130	(D)	(D)	(D)	47	(D)
5081	Commercial machines and equipment -----	41	129 770	20 314	852	25	(D)	(D)	(D)	16	(D)
5082	Construction and mining machinery and equipment -----	20	132 386	17 739	809	17	(D)	(D)	(D)	3	(D)
5083	Farm and garden machinery and equipment -----	2	(D)	(D)	(D)	1	(D)	(D)	(D)	1	(D)
5084	Industrial machinery and equipment -----	43	103 405	10 940	571	30	(D)	(D)	(D)	13	(D)
5085	Industrial supplies -----	41	(D)	(D)	(D)	31	55 913	8 321	350	10	(D)
5086	Professional equipment and supplies -----	18	24 166	2 462	132	14	(D)	(D)	(D)	4	(D)
5087	Service establishment equipment and supplies ----	12	(D)	(D)	(D)	12	(D)	(D)	(D)	-	-
5088	Transportation equipment and supplies, except motor vehicles -----	-	-	-	-	-	-	-	-	-	-
509	Miscellaneous durable goods -----	13	17 683	2 287	161	12	(D)	(D)	(D)	1	(D)
5093	Scrap and waste materials -----	7	(D)	(D)	(D)	7	(D)	(D)	(D)	-	-
5094	Jewelry, watches, diamonds and other precious stones -----	-	-	-	-	-	-	-	-	-	-
5099	Durable goods, n.e.c. -----	6	(D)	(D)	(D)	5	(D)	(D)	(D)	1	(D)
51	Nondurable goods -----	112	435 308	23 575	1 315	85	193 491	14 988	931	27	241 817
511	Paper and paper products -----	13	15 026	1 921	124	10	(D)	(D)	(D)	3	(D)
5111	Printing and writing paper -----	4	(D)	(D)	(D)	3	(D)	(D)	(D)	1	(D)
5112	Stationery supplies -----	8	7 400	1 159	81	6	(D)	(D)	(D)	2	(D)
5113	Industrial and personal service paper -----	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
512	Drugs, drug proprietaries and druggists' sundries ---	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
5122	Drugs, drug proprietaries, and druggists' sundries -----	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
513	Apparel, piece goods, and notions -----	5	(D)	(D)	(D)	5	(D)	(D)	(D)	-	-
5133	Piece goods (woven fabrics) -----	-	-	-	-	-	-	-	-	-	-
5134	Notions and other dry goods -----	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5136	Men's and boys' clothing and furnishings -----	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
5137	Women's, children's and infants' clothing and accessories -----	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5139	Footwear -----	-	-	-	-	-	-	-	-	-	-
514	Groceries and related products -----	37	112 787	10 399	636	28	(D)	(D)	(D)	9	(D)
5141	Groceries, general line -----	5	(D)	(D)	(D)	5	(D)	(D)	(D)	-	-
5142	Frozen foods -----	3	(D)	(D)	(D)	-	-	-	-	3	(D)
5143	Dairy products -----	5	(D)	(D)	(D)	4	5 010	419	28	1	(D)
5144	Poultry and poultry products -----	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
5145	Confectionery -----	9	10 489	1 298	59	7	(D)	(D)	(D)	2	(D)
5146	Fish and seafoods -----	-	-	-	-	-	-	-	-	-	-
5147	Meats and meat products -----	4	13 733	972	59	3	(D)	(D)	(D)	1	(D)
5148	Fresh fruits and vegetables -----	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
5149	Groceries and related products, n.e.c. -----	6	4 884	739	65	4	(D)	(D)	(D)	2	(D)
515	Farm-product raw materials -----	-	-	-	-	-	-	-	-	-	-
5152	Cotton -----	-	-	-	-	-	-	-	-	-	-
5153	Grain -----	-	-	-	-	-	-	-	-	-	-
5154	Livestock -----	-	-	-	-	-	-	-	-	-	-
5159	Farm-product raw materials, n.e.c. -----	-	-	-	-	-	-	-	-	-	-
516	Chemicals and allied products -----	12	34 507	2 099	93	7	(D)	(D)	(D)	5	(D)
5161	Chemicals and allied products -----	12	34 507	2 099	93	7	(D)	(D)	(D)	5	(D)

Table 4. **Summary Statistics for Standard Metropolitan Statistical Areas: 1982—Con.**

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SIC code	Geographic area and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
	CHARLESTON SMSA—Con.										
51	Nondurable goods—Con.										
517	Petroleum and petroleum products.....	15	(D)	(D)	(D)	7	17 755	687	41	8	(D)
5171	Petroleum bulk stations and terminals.....	8	181 507	2 584	98	1	(D)	(D)	(D)	7	(D)
5172	Petroleum and petroleum products, except bulk stations and terminals.....	7	(D)	(D)	(D)	6	(D)	(D)	(D)	1	(D)
518	Beer, wine and distilled alcoholic beverages.....	6	(D)	(D)	(D)	6	(D)	(D)	(D)	-	-
5181	Beer and ale.....	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
5182	Wines and distilled alcoholic beverages.....	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
519	Miscellaneous nondurable goods.....	21	31 450	2 495	158	19	(D)	(D)	(D)	2	(D)
5191	Farm supplies.....	6	4 130	425	19	6	4 130	425	19	-	-
5194	Tobacco and tobacco products.....	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
5198	Paints, varnishes, and supplies.....	6	(D)	(D)	(D)	4	(D)	(D)	(D)	2	(D)
5199	Nondurable goods, n.e.c.....	6	6 281	1 101	73	6	6 281	1 101	73	-	-
	CUMBERLAND, MD.-W. VA., SMSA										
	Wholesale trade.....	117	224 157	14 801	1 046	109	147 155	12 478	909	8	77 002
50	Durable goods.....	73	110 978	7 771	576	71	(D)	(D)	(D)	2	(D)
501	Motor vehicles and automotive parts and supplies...	17	67 431	2 819	188	16	(D)	(D)	(D)	1	(D)
502	Furniture and home furnishings.....	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
503	Lumber and other construction materials.....	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
504	Sporting, recreational, photographic, and hobby goods, toys and supplies.....	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
505	Metals and minerals, except petroleum.....	7	6 356	718	63	7	6 356	718	63	-	-
506	Electrical goods.....	5	3 479	287	25	5	3 479	287	25	-	-
507	Hardware, and plumbing and heating equipment and supplies.....	7	7 389	709	45	7	7 389	709	45	-	-
508	Machinery, equipment, and supplies.....	25	16 440	2 006	137	24	(D)	(D)	(D)	1	(D)
509	Miscellaneous durable goods.....	5	(D)	(D)	(D)	5	(D)	(D)	(D)	-	-
51	Nondurable goods.....	44	113 179	7 030	470	38	(D)	(D)	(D)	6	(D)
511	Paper and paper products.....	3	3 813	375	20	2	(D)	(D)	(D)	1	(D)
512	Drugs, drug proprietaries and druggists' sundries...	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
513	Apparel, piece goods, and notions.....	-	-	-	-	-	-	-	-	-	-
514	Groceries and related products.....	15	56 726	3 144	227	11	(D)	(D)	(D)	4	(D)
515	Farm-product raw materials.....	1	(D)	(D)	(D)	-	-	-	-	1	(D)
516	Chemicals and allied products.....	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
517	Petroleum and petroleum products.....	9	26 901	1 103	76	9	26 901	1 103	76	-	-
518	Beer, wine and distilled alcoholic beverages.....	7	14 122	1 361	66	7	14 122	1 361	66	-	-
519	Miscellaneous nondurable goods.....	5	(D)	(D)	(D)	5	(D)	(D)	(D)	-	-
	HUNTINGTON-ASHLAND, W. VA.-KY.-OHIO, SMSA										
	Wholesale trade.....	440	1 446 290	87 470	5 190	351	870 129	70 237	4 470	89	576 161
50	Durable goods.....	264	559 163	54 805	3 079	233	412 844	47 206	2 828	31	146 319
501	Motor vehicles and automotive parts and supplies...	49	51 703	7 987	566	48	(D)	(D)	(D)	1	(D)
502	Furniture and home furnishings.....	8	5 606	834	47	7	(D)	(D)	(D)	1	(D)
503	Lumber and other construction materials.....	24	26 277	3 592	238	22	(D)	(D)	(D)	2	(D)
504	Sporting, recreational, photographic, and hobby goods, toys and supplies.....	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
505	Metals and minerals, except petroleum.....	19	112 646	4 189	166	10	34 831	2 324	115	9	77 815
506	Electrical goods.....	36	113 549	11 004	591	31	96 561	10 245	559	5	16 988
507	Hardware, and plumbing and heating equipment and supplies.....	19	25 577	3 425	242	19	25 577	3 425	242	-	-
508	Machinery, equipment, and supplies.....	89	200 945	21 879	1 071	77	153 843	17 420	926	12	47 102
509	Miscellaneous durable goods.....	19	(D)	(D)	(D)	18	(D)	(D)	(D)	1	(D)
51	Nondurable goods.....	176	887 127	32 665	2 111	118	457 285	23 031	1 642	58	429 842
511	Paper and paper products.....	11	(D)	(D)	(D)	9	(D)	(D)	(D)	2	(D)
512	Drugs, drug proprietaries and druggists' sundries...	6	30 836	1 585	128	6	30 836	1 585	128	-	-
513	Apparel, piece goods, and notions.....	1	(D)	(D)	(D)	-	-	-	-	1	(D)
514	Groceries and related products.....	66	439 522	17 166	1 149	44	277 238	11 290	836	22	162 284
515	Farm-product raw materials.....	1	(D)	(D)	(D)	-	-	-	-	1	(D)
516	Chemicals and allied products.....	11	(D)	(D)	(D)	7	15 783	906	64	4	(D)
517	Petroleum and petroleum products.....	41	236 515	4 091	213	16	57 514	1 954	130	25	179 001
518	Beer, wine and distilled alcoholic beverages.....	12	24 865	2 141	138	11	(D)	(D)	(D)	1	(D)
519	Miscellaneous nondurable goods.....	27	42 682	3 298	253	25	(D)	(D)	(D)	2	(D)

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SIC code	Geographic area and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
	PARKERSBURG-MARIETTA, W. VA.-OHIO, SMSA										
	Wholesale trade -----	237	542 441	38 406	2 464	198	364 915	32 718	2 117	39	177 526
50	Durable goods -----	146	216 944	23 621	1 501	132	189 805	22 156	1 402	14	27 139
501	Motor vehicles and automotive parts and supplies ..	30	34 876	5 394	346	29	(D)	(D)	(D)	1	(D)
502	Furniture and home furnishings -----	6	13 366	526	36	5	(D)	(D)	(D)	1	(D)
503	Lumber and other construction materials -----	15	14 335	1 856	146	14	(D)	(D)	(D)	1	(D)
504	Sporting, recreational, photographic, and hobby goods, toys and supplies -----	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
505	Metals and minerals, except petroleum -----	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
506	Electrical goods -----	12	11 807	1 363	84	12	11 807	1 363	84	-	-
507	Hardware, and plumbing and heating equipment and supplies -----	9	22 879	2 788	158	8	(D)	(D)	(D)	1	(D)
508	Machinery, equipment, and supplies -----	60	93 695	8 975	550	50	73 738	7 814	465	10	19 957
509	Miscellaneous durable goods -----	7	3 189	717	69	7	3 189	717	69	-	-
51	Nondurable goods -----	91	325 497	14 785	963	66	175 110	10 562	715	25	150 387
511	Paper and paper products -----	8	4 396	768	43	6	(D)	(D)	(D)	2	(D)
512	Drugs, drug proprietaries and druggists' sundries ..	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
513	Apparel, piece goods, and notions -----	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
514	Groceries and related products -----	25	71 204	5 430	351	19	50 009	2 983	219	6	21 195
515	Farm-product raw materials -----	5	(D)	(D)	(D)	3	(D)	(D)	(D)	2	(D)
516	Chemicals and allied products -----	4	(D)	(D)	(D)	1	(D)	(D)	(D)	3	(D)
517	Petroleum and petroleum products -----	24	153 549	3 104	144	14	45 896	2 133	113	10	107 653
518	Beer, wine and distilled alcoholic beverages -----	5	11 079	1 267	60	5	11 079	1 267	60	-	-
519	Miscellaneous nondurable goods -----	17	43 182	2 667	226	15	(D)	(D)	(D)	2	(D)
	STEUBENVILLE-WEIRTON, OHIO-W. VA., SMSA										
	Wholesale trade -----	122	187 783	15 402	973	114	162 640	14 726	937	8	25 143
50	Durable goods -----	74	82 939	8 619	529	70	(D)	(D)	(D)	4	(D)
501	Motor vehicles and automotive parts and supplies ..	20	13 269	1 703	128	20	13 269	1 703	128	-	-
502	Furniture and home furnishings -----	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
503	Lumber and other construction materials -----	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	(D)
504	Sporting, recreational, photographic, and hobby goods, toys and supplies -----	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
505	Metals and minerals, except petroleum -----	11	24 186	1 177	86	9	(D)	(D)	(D)	2	(D)
506	Electrical goods -----	6	3 663	338	31	6	3 663	338	31	-	-
507	Hardware, and plumbing and heating equipment and supplies -----	6	8 477	1 080	34	5	(D)	(D)	(D)	1	(D)
508	Machinery, equipment, and supplies -----	14	26 054	3 474	181	14	26 054	3 474	181	-	-
509	Miscellaneous durable goods -----	11	4 674	562	47	10	(D)	(D)	(D)	1	(D)
51	Nondurable goods -----	48	104 844	6 783	444	44	(D)	(D)	(D)	4	(D)
511	Paper and paper products -----	-	-	-	-	-	-	-	-	-	-
512	Drugs, drug proprietaries and druggists' sundries ..	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
513	Apparel, piece goods, and notions -----	-	-	-	-	-	-	-	-	-	-
514	Groceries and related products -----	14	18 208	1 764	140	13	(D)	(D)	(D)	1	(D)
515	Farm-product raw materials -----	-	-	-	-	-	-	-	-	-	-
516	Chemicals and allied products -----	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
517	Petroleum and petroleum products -----	10	43 904	1 080	59	7	29 122	753	45	3	14 782
518	Beer, wine and distilled alcoholic beverages -----	13	26 729	2 751	162	13	26 729	2 751	162	-	-
519	Miscellaneous nondurable goods -----	6	7 101	393	39	6	7 101	393	39	-	-
	WHEELING, W. VA.-OHIO, SMSA										
	Wholesale trade -----	215	502 969	37 230	2 428	188	336 039	32 260	2 185	27	166 930
50	Durable goods -----	135	290 902	23 372	1 488	122	158 664	20 639	1 391	13	132 238
501	Motor vehicles and automotive parts and supplies ..	37	111 536	5 590	410	36	(D)	(D)	(D)	1	(D)
502	Furniture and home furnishings -----	8	9 184	1 171	66	7	(D)	(D)	(D)	1	(D)
503	Lumber and other construction materials -----	7	(D)	(D)	(D)	6	(D)	(D)	(D)	1	(D)
504	Sporting, recreational, photographic, and hobby goods, toys and supplies -----	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
505	Metals and minerals, except petroleum -----	4	30 101	707	44	2	(D)	(D)	(D)	2	(D)
506	Electrical goods -----	18	31 113	3 702	247	15	(D)	(D)	(D)	3	(D)
507	Hardware, and plumbing and heating equipment and supplies -----	10	15 429	1 728	135	10	15 429	1 728	135	-	-
508	Machinery, equipment, and supplies -----	44	49 960	6 507	378	39	46 364	5 996	357	5	3 596
509	Miscellaneous durable goods -----	5	(D)	(D)	(D)	5	(D)	(D)	(D)	-	-
51	Nondurable goods -----	80	212 067	13 858	940	66	177 375	11 621	794	14	34 692
511	Paper and paper products -----	10	12 522	1 841	111	9	(D)	(D)	(D)	1	(D)
512	Drugs, drug proprietaries and druggists' sundries ..	5	(D)	(D)	(D)	5	(D)	(D)	(D)	-	-
513	Apparel, piece goods, and notions -----	-	-	-	-	-	-	-	-	-	-
514	Groceries and related products -----	22	76 100	5 384	334	19	(D)	(D)	(D)	3	(D)
515	Farm-product raw materials -----	4	17 277	114	53	1	(D)	(D)	(D)	3	(D)

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[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For definitions of SMSA's, see appendix D]

SIC code	Geographic area and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
	WHEELING, W. VA.-OHIO, SMSA—Con.										
51	Nondurable goods—Con.										
516	Chemicals and allied products-----	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
517	Petroleum and petroleum products-----	14	38 214	1 597	100	9	25 194	1 097	78	5	13 020
518	Beer, wine and distilled alcoholic beverages-----	7	14 039	1 390	62	7	14 039	1 390	62	-	-
519	Miscellaneous nondurable goods-----	15	21 657	1 348	124	13	(D)	(D)	(D)	2	(D)

Table 5. Summary Statistics for the Area Outside Standard Metropolitan Statistical Areas: 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For definitions of SMSA's see appendix D]

SIC code	Kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
	Wholesale trade -----	1 283	2 780 411	183 705	11 886	1 129	(D)	(D)	(D)	154	(D)
50	Durable goods -----	802	1 372 200	113 045	6 987	732	(D)	(D)	(D)	70	(D)
501	Motor vehicles and automotive parts and supplies...	218	(D)	(D)	(D)	216	(D)	(D)	(D)	2	(D)
5012	Automobiles and other motor vehicles -----	13	(D)	(D)	(D)	13	(D)	(D)	(D)	-	-
5013	Automotive parts and supplies -----	174	(D)	(D)	(D)	173	(D)	(D)	(D)	1	(D)
5014	Tires and tubes -----	31	57 054	6 576	404	30	(D)	(D)	(D)	1	(D)
502	Furniture and home furnishings -----	13	7 525	827	64	13	7 525	827	64	-	-
5021	Furniture -----	7	(D)	(D)	(D)	7	(D)	(D)	(D)	-	-
5023	Home furnishings -----	6	(D)	(D)	(D)	6	(D)	(D)	(D)	-	-
503	Lumber and other construction materials -----	35	34 631	4 207	307	32	(D)	(D)	(D)	3	(D)
5031	Lumber, plywood and millwork -----	16	16 975	1 390	116	14	(D)	(D)	(D)	2	(D)
5039	Construction materials, n.e.c. -----	19	17 656	2 817	191	18	(D)	(D)	(D)	1	(D)
504	Sporting, recreational, photographic, and hobby goods, toys and supplies -----	9	(D)	(D)	(D)	9	(D)	(D)	(D)	-	(D)
5041	Sporting and recreational goods and supplies -----	5	(D)	(D)	(D)	5	(D)	(D)	(D)	-	-
5042	Toys and hobby goods and supplies -----	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
5043	Photographic equipment and supplies -----	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	(D)
505	Metals and minerals, except petroleum -----	53	317 068	11 418	529	41	173 454	7 211	393	12	143 614
5051	Metals service centers and offices -----	18	(D)	(D)	(D)	16	32 746	1 798	135	2	(D)
5052	Coal and other minerals and ores -----	35	(D)	(D)	(D)	25	140 708	5 413	258	10	(D)
506	Electrical goods -----	60	(D)	(D)	(D)	46	55 188	5 105	372	14	(D)
5063	Electrical apparatus and equipment -----	42	78 422	5 393	359	30	(D)	(D)	(D)	12	(D)
5064	Electrical appliances, television and radio sets ---	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5065	Electronic parts and equipment -----	17	4 863	711	62	15	(D)	(D)	(D)	2	(D)
507	Hardware, and plumbing and heating equipment and supplies -----	31	37 322	4 247	269	28	(D)	(D)	(D)	3	(D)
5072	Hardware -----	10	(D)	(D)	(D)	9	(D)	(D)	(D)	1	(D)
5074	Plumbing and heating equipment and supplies (hydronics) -----	15	(D)	(D)	(D)	14	(D)	(D)	(D)	1	(D)
5075	Warm air heating and air conditioning equipment and supplies -----	4	(D)	(D)	(D)	3	(D)	(D)	(D)	1	(D)
5078	Refrigeration equipment and supplies -----	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
508	Machinery, equipment, and supplies -----	331	671 554	56 657	3 342	296	600 121	51 793	3 105	35	71 433
5081	Commercial machines and equipment -----	38	19 788	3 021	224	30	(D)	(D)	(D)	8	(D)
5082	Construction and mining machinery and equipment -----	109	357 476	26 612	1 498	95	(D)	(D)	(D)	14	(D)
5083	Farm and garden machinery and equipment -----	45	35 087	3 171	272	45	35 087	3 171	272	-	-
5084	Industrial machinery and equipment -----	59	168 546	13 336	659	47	(D)	(D)	(D)	12	(D)
5085	Industrial supplies -----	42	(D)	(D)	(D)	41	54 386	6 874	418	1	(D)

Table 5. Summary Statistics for the Area Outside Standard Metropolitan Statistical Areas: 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For definitions of SMSA's see appendix D]

SIC code	Kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
50	Durable goods—Con.										
508	Machinery, equipment, and supplies—Con.										
5086	Professional equipment and supplies	18	26 890	2 444	156	18	26 890	2 444	156	-	-
5087	Service establishment equipment and supplies	19	(D)	(D)	(D)	19	(D)	(D)	(D)	-	-
5088	Transportation equipment and supplies, except motor vehicles	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
509	Miscellaneous durable goods	52	26 222	2 948	263	51	(D)	(D)	(D)	1	(D)
5093	Scrap and waste materials	28	10 846	1 528	134	28	10 846	1 528	134	-	-
5094	Jewelry, watches, diamonds and other precious stones	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
5099	Durable goods, n.e.c.	22	(D)	(D)	(D)	21	13 201	1 345	122	1	(D)
51	Nondurable goods	481	1 408 211	70 660	4 899	397	973 398	53 239	3 938	84	434 813
511	Paper and paper products	23	28 046	2 856	203	20	(D)	(D)	(D)	3	(D)
5111	Printing and writing paper	-	-	-	-	-	-	-	-	-	-
5112	Stationery supplies	15	(D)	(D)	(D)	13	(D)	(D)	(D)	2	(D)
5113	Industrial and personal service paper	8	(D)	(D)	(D)	7	(D)	(D)	(D)	1	(D)
512	Drugs, drug proprietaries and druggists' sundries	8	47 378	2 102	152	8	47 378	2 102	152	-	-
5122	Drugs, drug proprietaries, and druggists' sundries	8	47 378	2 102	152	8	47 378	2 102	152	-	-
513	Apparel, piece goods, and notions	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
5133	Piece goods (woven fabrics)	-	-	-	-	-	-	-	-	-	-
5134	Notions and other dry goods	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5136	Men's and boys' clothing and furnishings	-	-	-	-	-	-	-	-	-	-
5137	Women's, children's and infants' clothing and accessories	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5139	Footwear	-	-	-	-	-	-	-	-	-	-
514	Groceries and related products	117	(D)	(D)	(D)	89	205 589	14 119	1 236	28	(D)
5141	Groceries, general line	19	62 860	3 583	314	19	62 860	3 583	314	-	-
5142	Frozen foods	3	(D)	(D)	(D)	2	(D)	(D)	(D)	1	(D)
5143	Dairy products	16	25 894	2 324	149	9	(D)	(D)	(D)	7	(D)
5144	Poultry and poultry products	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
5145	Confectionery	9	(D)	(D)	(D)	9	(D)	(D)	(D)	-	-
5146	Fish and seafoods	-	-	-	-	-	-	-	-	-	-
5147	Meats and meat products	11	(D)	(D)	(D)	10	29 934	2 086	181	1	(D)
5148	Fresh fruits and vegetables	18	37 101	2 589	204	16	(D)	(D)	(D)	2	(D)
5149	Groceries and related products, n.e.c.	39	125 188	8 515	603	22	67 906	4 273	374	17	57 282
515	Farm-product raw materials	15	46 641	685	143	4	(D)	(D)	(D)	11	(D)
5152	Cotton	-	-	-	-	-	-	-	-	-	-
5153	Grain	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5154	Livestock	14	(D)	(D)	(D)	3	(D)	(D)	(D)	11	(D)
5159	Farm-product raw materials, n.e.c.	-	-	-	-	-	-	-	-	-	-
516	Chemicals and allied products	18	24 305	2 490	134	17	(D)	(D)	(D)	1	(D)
5161	Chemicals and allied products	18	24 305	2 490	134	17	(D)	(D)	(D)	1	(D)
517	Petroleum and petroleum products	126	760 239	25 030	1 447	90	(D)	(D)	(D)	36	(D)
5171	Petroleum bulk stations and terminals	95	605 101	20 389	1 135	66	(D)	(D)	(D)	29	(D)
5172	Petroleum and petroleum products, except bulk stations and terminals	31	155 138	4 641	312	24	90 168	3 291	228	7	64 970
518	Beer, wine and distilled alcoholic beverages	41	68 069	7 497	366	41	68 069	7 497	366	-	-
5181	Beer and ale	40	(D)	(D)	(D)	40	(D)	(D)	(D)	-	-
5182	Wines and distilled alcoholic beverages	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
519	Miscellaneous nondurable goods	131	134 717	9 110	851	126	(D)	(D)	(D)	5	(D)
5191	Farm supplies	78	74 651	5 499	519	77	(D)	(D)	(D)	1	(D)
5194	Tobacco and tobacco products	18	41 530	1 706	157	18	41 530	1 706	157	-	-
5198	Paints, varnishes, and supplies	6	2 178	280	25	4	(D)	(D)	(D)	2	(D)
5199	Nondurable goods, n.e.c.	29	16 358	1 625	150	27	(D)	(D)	(D)	2	(D)

Table 6. Summary Statistics for Counties With 200 Establishments or More: 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For information on geographic areas followed by Δ, see appendix F]

SIC code	Geographic area and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
	CABELL COUNTY										
	Wholesale trade -----	224	743 070	50 390	2 903	185	530 521	40 301	2 501	39	212 549
50	Durable goods -----	151	(D)	(D)	(D)	129	245 320	27 178	1 594	22	(D)
501	Motor vehicles and automotive parts and supplies ..	18	23 918	3 784	262	17	(D)	(D)	(D)	1	(D)
502	Furniture and home furnishings -----	5	(D)	(D)	(D)	4	(D)	(D)	(D)	1	(D)
503	Lumber and other construction materials -----	12	8 140	1 493	96	12	8 140	1 493	96	-	-
504	Sporting, recreational, photographic, and hobby goods, toys and supplies -----	-	-	-	-	-	-	-	-	-	-
505	Metals and minerals, except petroleum -----	10	51 496	1 697	70	5	(D)	(D)	(D)	5	(D)
506	Electrical goods -----	22	(D)	(D)	(D)	17	(D)	(D)	(D)	5	16 988
507	Hardware, and plumbing and heating equipment and supplies -----	11	(D)	(D)	(D)	11	(D)	(D)	(D)	-	-
508	Machinery, equipment, and supplies -----	61	130 706	14 630	695	52	89 234	10 634	573	9	41 472
509	Miscellaneous durable goods -----	12	(D)	(D)	(D)	11	21 396	1 682	129	1	(D)
51	Nondurable goods -----	73	(D)	(D)	(D)	56	285 201	13 123	907	17	(D)
511	Paper and paper products -----	8	16 027	1 762	83	7	(D)	(D)	(D)	1	(D)
512	Drugs, drug proprietaries and druggists' sundries ...	5	(D)	(D)	(D)	5	(D)	(D)	(D)	-	-
513	Apparel, piece goods, and notions -----	1	(D)	(D)	(D)	-	-	-	-	1	(D)
514	Groceries and related products -----	35	(D)	(D)	(D)	23	206 355	6 902	492	12	(D)
515	Farm-product raw materials -----	-	-	-	-	-	-	-	-	-	-
516	Chemicals and allied products -----	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
517	Petroleum and petroleum products -----	5	(D)	(D)	(D)	4	13 249	505	34	1	(D)
518	Beer, wine and distilled alcoholic beverages -----	7	17 056	1 289	90	6	(D)	(D)	(D)	1	(D)
519	Miscellaneous nondurable goods -----	10	(D)	(D)	(D)	9	17 021	1 611	116	1	(D)
	KANAWHA COUNTY										
	Wholesale trade -----	469	1 590 573	121 726	6 304	356	785 311	85 009	4 760	113	805 262
50	Durable goods -----	367	1 198 479	101 308	5 144	278	(D)	(D)	(D)	89	(D)
501	Motor vehicles and automotive parts and supplies ..	62	314 078	13 852	820	57	(D)	(D)	(D)	5	(D)
502	Furniture and home furnishings -----	17	(D)	(D)	(D)	15	(D)	(D)	(D)	2	(D)
503	Lumber and other construction materials -----	22	(D)	(D)	(D)	17	(D)	(D)	(D)	5	10 787
504	Sporting, recreational, photographic, and hobby goods, toys and supplies -----	8	(D)	(D)	(D)	8	(D)	(D)	(D)	-	-
505	Metals and minerals, except petroleum -----	14	(D)	(D)	(D)	5	(D)	(D)	(D)	9	(D)
506	Electrical goods -----	39	155 937	7 247	402	24	(D)	(D)	(D)	15	(D)
507	Hardware, and plumbing and heating equipment and supplies -----	27	56 481	5 123	263	20	(D)	(D)	(D)	7	(D)
508	Machinery, equipment, and supplies -----	166	(D)	(D)	(D)	121	(D)	(D)	(D)	45	(D)
509	Miscellaneous durable goods -----	12	(D)	(D)	(D)	11	(D)	(D)	(D)	1	(D)
51	Nondurable goods -----	102	392 094	20 418	1 160	78	(D)	(D)	(D)	24	(D)
511	Paper and paper products -----	12	(D)	(D)	(D)	10	(D)	(D)	(D)	2	(D)
512	Drugs, drug proprietaries and druggists' sundries ...	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
513	Apparel, piece goods, and notions -----	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
514	Groceries and related products -----	33	(D)	(D)	(D)	26	50 879	3 808	303	7	(D)
515	Farm-product raw materials -----	-	-	-	-	-	-	-	-	-	-
516	Chemicals and allied products -----	11	(D)	(D)	(D)	6	(D)	(D)	(D)	5	(D)
517	Petroleum and petroleum products -----	14	(D)	(D)	(D)	6	(D)	(D)	(D)	8	(D)
518	Beer, wine and distilled alcoholic beverages -----	6	(D)	(D)	(D)	6	(D)	(D)	(D)	-	-
519	Miscellaneous nondurable goods -----	19	(D)	(D)	(D)	17	28 765	2 254	146	2	(D)

Table 7. Summary Statistics for Places With 200 Establishments or More: 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For information on geographic areas followed by Δ, see appendix F]

SIC code	Geographic area and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Estab-lish-ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab-lish-ments (number)	Sales (\$1,000)
	CHARLESTON										
	Wholesale trade -----	274	1 206 958	83 274	4 097	197	505 285	52 723	2 873	77	701 673
50	Durable goods -----	205	851 169	66 312	3 178	147	378 031	43 333	2 293	58	473 138
501	Motor vehicles and automotive parts and supplies ..	25	255 402	6 344	349	20	(D)	(D)	(D)	5	(D)
502	Furniture and home furnishings -----	14	19 739	2 656	178	12	(D)	(D)	(D)	2	(D)
503	Lumber and other construction materials -----	12	17 730	1 849	125	9	(D)	(D)	(D)	3	(D)
504	Sporting, recreational, photographic, and hobby goods, toys and supplies -----	7	(D)	(D)	(D)	7	(D)	(D)	(D)	-	-
505	Metals and minerals, except petroleum -----	10	92 024	2 319	86	2	(D)	(D)	(D)	8	(D)
506	Electrical goods -----	26	118 059	4 914	247	15	86 714	2 750	157	11	31 345
507	Hardware, and plumbing and heating equipment and supplies -----	20	38 108	3 835	198	17	28 692	3 146	173	3	9 416
508	Machinery, equipment, and supplies -----	83	289 986	42 175	1 832	58	163 588	26 232	1 237	25	126 398
509	Miscellaneous durable goods -----	8	(D)	(D)	(D)	7	5 937	859	59	1	(D)
51	Nondurable goods -----	69	355 789	16 962	919	50	127 254	9 390	580	19	228 535
511	Paper and paper products -----	10	11 155	1 414	87	8	(D)	(D)	(D)	2	(D)
512	Drugs, drug proprietaries and druggists' sundries ..	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
513	Apparel, piece goods, and notions -----	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
514	Groceries and related products -----	23	66 155	7 013	428	16	(D)	(D)	(D)	7	(D)
515	Farm-product raw materials -----	-	-	-	-	-	-	-	-	-	-
516	Chemicals and allied products -----	3	(D)	(D)	(D)	1	(D)	(D)	(D)	2	(D)
517	Petroleum and petroleum products -----	10	192 616	3 064	124	4	11 941	479	28	6	180 675
518	Beer, wine and distilled alcoholic beverages -----	5	(D)	(D)	(D)	5	(D)	(D)	(D)	-	-
519	Miscellaneous nondurable goods -----	12	26 025	1 718	113	10	(D)	(D)	(D)	2	(D)

Table 8. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More: 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For information on geographic areas followed by Δ, see appendix F]

Geographic area	Estab-lish-ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
					Estab-lish-ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab-lish-ments (number)	Sales (\$1,000)
West Virginia -----	2 380	6 101 180	429 932	25 822	2 016	4 097 597	343 025	21 839	364	2 003 583
Barbour County -----	9	5 926	727	62	9	5 926	727	62	-	-
Philippi -----	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
Balance of county -----	7	(D)	(D)	(D)	7	(D)	(D)	(D)	-	-
Berkeley County -----	40	56 448	4 281	283	39	(D)	(D)	(D)	1	(D)
Martinsburg -----	27	(D)	(D)	(D)	26	(D)	(D)	(D)	1	(D)
Balance of county -----	13	(D)	(D)	(D)	13	(D)	(D)	(D)	-	-
Boone County -----	13	28 156	1 242	79	12	(D)	(D)	(D)	1	(D)
Madison -----	4	8 895	557	37	4	(D)	(D)	(D)	-	(D)
Balance of county -----	9	19 261	685	42	8	(D)	(D)	(D)	1	(D)
Braxton County -----	15	59 867	1 928	145	15	59 867	1 928	145	-	-
Brooke County -----	16	20 965	1 903	127	15	(D)	(D)	(D)	1	(D)
Follansbee -----	5	4 770	476	36	5	4 770	476	36	-	-
Weirton (part) Δ -----	6	(D)	(D)	(D)	6	(D)	(D)	(D)	-	-
Wellsburg -----	3	(D)	(D)	(D)	2	(D)	(D)	(D)	1	(D)
Balance of county -----	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
Cabell County -----	224	743 070	50 390	2 903	185	530 521	40 301	2 501	39	212 549
Barboursville -----	12	35 172	1 482	82	10	(D)	(D)	(D)	2	(D)
Huntington (part) Δ -----	182	(D)	(D)	(D)	151	(D)	(D)	(D)	31	(D)
Balance of county -----	30	(D)	(D)	(D)	24	(D)	(D)	(D)	6	16 988
Calhoun County -----	3	1 304	124	9	3	1 304	124	9	-	-
Clay County -----	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
Doddridge County -----	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
Fayette County -----	38	86 502	5 150	397	36	(D)	(D)	(D)	2	(D)
Montgomery (part) Δ -----	4	(D)	(D)	(D)	3	(D)	(D)	(D)	1	(D)
Oak Hill -----	15	25 174	1 321	132	14	(D)	(D)	(D)	1	(D)
Balance of county -----	19	(D)	(D)	(D)	19	25 593	3 039	212	-	(D)
Gilmer County -----	7	10 188	334	27	7	10 188	334	27	-	-
Grant County -----	13	32 769	2 540	144	13	32 769	2 540	144	-	-

**Table 8. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More:
1982—Con.**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For information on geographic areas followed by Δ, see appendix F]

Geographic area	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
					Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
West Virginia—Con.										
Greenbrier County.....	55	97 936	5 775	408	50	81 727	5 499	374	5	16 209
Lewisburg.....	10	32 639	1 681	98	9	(D)	(D)	(D)	1	(D)
White Sulphur Springs.....	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
Balance of county.....	42	(D)	(D)	(D)	38	(D)	(D)	(D)	4	(D)
Hampshire County.....	19	11 121	1 279	114	18	(D)	(D)	(D)	1	(D)
Hancock County.....	17	23 721	1 369	100	16	(D)	(D)	(D)	1	(D)
Chester.....	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
Weirton (part) Δ.....	11	(D)	(D)	(D)	11	(D)	(D)	(D)	-	-
Balance of county.....	5	(D)	(D)	(D)	4	(D)	(D)	(D)	1	(D)
Hardy County.....	8	13 779	655	63	7	(D)	(D)	(D)	1	(D)
Harrison County.....	162	384 137	30 587	2 017	140	319 990	26 703	1 857	22	64 147
Bridgeport.....	23	66 472	5 559	259	16	43 701	3 733	197	7	22 771
Clarksburg.....	81	175 553	15 259	990	71	142 883	13 971	934	10	32 670
Salem.....	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
Shinnston.....	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
Balance of county.....	53	(D)	(D)	(D)	48	(D)	(D)	(D)	5	8 706
Jackson County.....	23	33 321	2 305	183	19	25 704	2 001	156	4	7 617
Ravenswood.....	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
Ripley.....	7	12 871	511	38	4	(D)	(D)	(D)	3	(D)
Balance of county.....	12	(D)	(D)	(D)	11	(D)	(D)	(D)	1	(D)
Jefferson County.....	16	26 755	1 666	138	16	26 755	1 666	138	-	-
Charles Town.....	5	(D)	(D)	(D)	5	(D)	(D)	(D)	-	-
Balance of county.....	11	(D)	(D)	(D)	11	(D)	(D)	(D)	-	-
Kanawha County.....	469	1 590 573	121 726	6 304	356	785 311	85 009	4 760	113	805 262
Charleston.....	274	1 206 958	83 274	4 097	197	505 285	52 723	2 873	77	701 673
Dunbar.....	31	57 962	5 395	292	23	35 345	4 145	227	8	22 617
Montgomery (part) Δ.....	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
Nitro (part) Δ.....	22	56 406	3 735	268	18	(D)	(D)	(D)	4	(D)
St. Albans.....	33	65 384	5 903	348	26	38 705	4 565	288	7	26 679
South Charleston.....	50	85 314	10 867	582	41	66 442	9 341	491	9	18 872
Balance of county.....	58	(D)	(D)	(D)	50	(D)	(D)	(D)	8	(D)
Lewis County.....	21	41 278	2 337	181	19	(D)	(D)	(D)	2	(D)
Weston.....	15	31 836	1 752	127	14	(D)	(D)	(D)	1	(D)
Balance of county.....	6	9 442	585	54	5	(D)	(D)	(D)	1	(D)
Lincoln County.....	7	(D)	(D)	(D)	7	(D)	(D)	(D)	-	-
Logan County.....	53	104 668	9 063	533	47	79 176	7 208	462	6	25 492
Logan.....	20	48 661	3 673	222	18	(D)	(D)	(D)	2	(D)
Balance of county.....	33	56 007	5 390	311	29	(D)	(D)	(D)	4	(D)
McDowell County.....	32	65 931	4 025	278	26	43 133	2 709	186	6	22 798
Welch.....	13	27 339	1 989	115	11	(D)	(D)	(D)	2	(D)
Balance of county.....	19	38 592	2 036	163	15	(D)	(D)	(D)	4	(D)
Marion County.....	71	133 882	9 744	615	61	93 256	7 968	520	10	40 626
Fairmont.....	55	114 891	8 108	509	45	74 265	6 332	414	10	40 626
Mannington.....	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
Balance of county.....	13	(D)	(D)	(D)	13	(D)	(D)	(D)	-	-
Marshall County.....	13	24 461	1 228	78	10	14 504	831	51	3	9 957
Moundsville.....	7	9 920	375	44	5	(D)	(D)	(D)	2	(D)
Wheeling (part) Δ.....	-	-	-	-	-	-	-	-	-	-
Balance of county.....	6	14 541	853	34	5	(D)	(D)	(D)	1	(D)
Mason County.....	21	53 692	2 078	148	18	50 744	1 908	130	3	2 948
Point Pleasant.....	10	39 949	1 486	104	8	(D)	(D)	(D)	2	(D)
Balance of county.....	11	13 743	592	44	10	(D)	(D)	(D)	1	(D)
Mercer County.....	112	286 116	22 040	1 286	94	199 589	17 992	1 124	18	86 527
Bluefield.....	56	169 619	11 170	660	40	84 305	7 181	506	16	85 314
Princeton.....	25	56 413	4 618	301	24	(D)	(D)	(D)	1	(D)
Balance of county.....	31	60 084	6 252	325	30	(D)	(D)	(D)	1	(D)
Mineral County.....	17	13 303	1 025	116	17	13 303	1 025	116	-	-
Keyser.....	8	7 278	452	39	8	7 278	452	39	-	-
Balance of county.....	9	6 025	573	77	9	6 025	573	77	-	-
Mingo County.....	47	76 249	6 135	393	41	58 797	5 399	367	6	17 452
Williamson.....	22	49 546	3 732	219	19	(D)	(D)	(D)	3	(D)
Balance of county.....	25	26 703	2 403	174	22	(D)	(D)	(D)	3	(D)
Monongalia County.....	90	207 718	11 930	792	82	134 781	10 079	695	8	72 937
Morgantown.....	62	86 530	7 517	535	57	(D)	(D)	(D)	5	(D)
Westover.....	9	58 807	1 358	85	7	(D)	(D)	(D)	2	(D)
Balance of county.....	19	62 381	3 055	172	18	(D)	(D)	(D)	1	(D)
Monroe County.....	9	10 890	469	67	7	(D)	(D)	(D)	2	(D)
Morgan County.....	12	24 256	2 145	130	12	24 256	2 145	130	-	-
Nicholas County.....	35	49 006	3 652	222	31	41 645	2 982	188	4	7 361
Richwood.....	5	(D)	(D)	(D)	5	(D)	(D)	(D)	-	-
Summersville.....	8	9 967	1 115	66	7	(D)	(D)	(D)	1	(D)
Balance of county.....	22	(D)	(D)	(D)	19	(D)	(D)	(D)	3	(D)
Ohio County.....	123	363 392	26 846	1 669	108	226 243	23 225	1 533	15	137 149
Bethlehem.....	1	(D)	(D)	(D)	-	-	-	-	1	(D)
Wheeling (part) Δ.....	113	352 609	25 605	1 571	99	(D)	(D)	(D)	14	(D)
Balance of county.....	9	(D)	(D)	(D)	9	(D)	(D)	(D)	-	-

**Table 8. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More:
1982—Con.**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For information on geographic areas followed by Δ, see appendix F]

Geographic area	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers			Other operating types		
					Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
West Virginia—Con.										
Pendleton County -----	8	8 516	391	45	8	8 516	391	45	-	
Pleasants County -----	5	(D)	(D)	(D)	4	1 937	357	22	1	(D)
Pocahontas County -----	8	13 260	573	37	5	4 818	294	28	3	8 442
Preston County -----	32	108 040	4 179	304	26	(D)	(D)	(D)	6	(D)
Kingwood -----	11	16 375	1 070	84	8	(D)	(D)	(D)	3	(D)
Balance of county -----	21	91 665	3 109	220	18	(D)	(D)	(D)	3	(D)
Putnam County -----	49	154 584	12 043	695	40	136 359	10 485	621	9	18 225
Hurricane -----	10	(D)	(D)	(D)	9	(D)	(D)	(D)	1	(D)
Nitro (part) Δ -----	5	8 148	709	39	3	(D)	(D)	(D)	2	(D)
Balance of county -----	34	(D)	(D)	(D)	28	88 329	6 787	425	6	(D)
Raleigh County -----	140	429 174	30 106	1 618	115	329 050	24 975	1 369	25	100 124
Beckley -----	101	262 294	19 134	1 072	82	183 264	15 099	892	19	79 030
Balance of county -----	39	166 880	10 972	546	33	145 786	9 876	477	6	21 094
Randolph County -----	43	72 927	5 054	336	38	62 737	4 508	303	5	10 190
Elkins -----	28	60 470	3 805	247	24	(D)	(D)	(D)	4	(D)
Balance of county -----	15	12 457	1 249	89	14	(D)	(D)	(D)	1	(D)
Ritchie County -----	12	9 761	796	49	9	3 599	402	31	3	6 162
Roane County -----	15	21 714	1 316	88	14	(D)	(D)	(D)	1	(D)
Spencer -----	10	(D)	(D)	(D)	9	(D)	(D)	(D)	1	(D)
Balance of county -----	5	(D)	(D)	(D)	5	(D)	(D)	(D)	-	-
Summers County -----	10	11 137	471	46	10	11 137	471	46	-	-
Hinton -----	6	(D)	(D)	(D)	6	(D)	(D)	(D)	-	-
Balance of county -----	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
Taylor County -----	6	(D)	(D)	(D)	5	1 872	155	16	1	(D)
Grafton -----	4	(D)	(D)	(D)	3	(D)	(D)	(D)	1	(D)
Balance of county -----	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
Tucker County -----	6	2 021	239	23	6	2 021	239	23	-	-
Tyler County -----	5	984	161	14	5	984	161	14	-	-
Paden City (part) Δ -----	-	-	-	-	-	-	-	-	-	-
Balance of county -----	5	984	161	14	5	984	161	14	-	-
Upshur County -----	23	107 337	3 617	258	20	82 203	3 097	245	3	25 134
Buckhannon -----	16	92 743	2 922	207	14	(D)	(D)	(D)	2	(D)
Balance of county -----	7	14 594	695	51	6	(D)	(D)	(D)	1	(D)
Wayne County -----	31	105 963	6 932	435	27	81 275	5 720	375	4	24 688
Huntington (part) Δ -----	4	(D)	(D)	(D)	3	(D)	(D)	(D)	1	(D)
Kenova -----	13	65 130	2 568	152	12	(D)	(D)	(D)	1	(D)
Balance of county -----	14	(D)	(D)	(D)	12	(D)	(D)	(D)	2	(D)
Webster County -----	9	8 320	562	43	7	(D)	(D)	(D)	2	(D)
Welzel County -----	15	14 674	1 038	82	15	14 674	1 038	82	-	-
New Martinsville -----	8	8 276	659	41	8	8 276	659	41	-	-
Paden City (part) Δ -----	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
Balance of county -----	6	(D)	(D)	(D)	6	(D)	(D)	(D)	-	-
Wirt County -----	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
Wood County -----	137	(D)	(D)	(D)	112	(D)	(D)	(D)	25	89 914
Parkersburg -----	105	231 722	18 973	1 242	84	155 091	14 923	1 006	21	76 631
Vienna -----	6	1 866	299	17	6	1 866	299	17	-	-
Williamstown -----	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
Balance of county -----	25	46 472	3 431	245	21	33 189	2 961	191	4	13 283
Wyoming County -----	12	26 352	1 600	128	10	(D)	(D)	(D)	2	(D)
Mullens -----	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
Balance of county -----	10	(D)	(D)	(D)	8	10 937	363	37	2	(D)

Table 9. Counties Ranked by Volume of Sales: 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For information on geographic areas followed by Δ, see appendix F]

Geographic area	Rank ¹	Sales (\$1,000)	Cumulative		Geographic area	Rank ¹	Sales (\$1,000)	Cumulative	
			Sales (\$1,000)	Percent of State total				Sales (\$1,000)	Percent of State total
West Virginia -----	(X)	6 101 180	6 101 180	100.0	West Virginia—Con.				
Kanawha -----	1	1 590 573	1 590 573	26.1	Boone -----	26	28 156	5 472 736	89.7
Cabell -----	2	743 070	2 333 643	38.2	Jefferson -----	27	26 755	5 499 491	90.1
Faleigh -----	3	429 174	2 762 817	45.3	Wyoming -----	28	26 352	5 525 843	90.6
Harrison -----	4	384 137	3 146 954	51.6	Marshall -----	29	24 461	5 550 304	91.0
Ohio -----	5	363 392	3 510 346	57.5	Morgan -----	30	24 256	5 574 560	91.4
					Hancock -----	31	23 721	5 598 281	91.8
Mercer -----	6	286 116	3 796 462	62.2	Roane -----	32	21 714	5 619 995	92.1
Monongalia -----	7	207 718	4 004 180	65.6	Brooke -----	33	20 965	5 640 960	92.5
Putnam -----	8	154 584	4 158 764	68.2	Wetzel -----	34	14 674	5 655 634	92.7
Marion -----	9	133 882	4 292 646	70.4	Hardy -----	35	13 779	5 669 413	92.9
Preston -----	10	108 040	4 400 686	72.1	Mineral -----	36	13 303	5 682 716	93.1
					Pocahontas -----	37	13 260	5 695 976	93.4
Upshur -----	11	107 337	4 508 023	73.9	Summers -----	38	11 137	5 707 113	93.5
Wayne -----	12	105 963	4 613 986	75.6	Hampshire -----	39	11 121	5 718 234	93.7
Logan -----	13	104 668	4 718 654	77.3	Monroe -----	40	10 890	5 729 124	93.9
Greenbrier -----	14	97 936	4 816 590	78.9	Gilmer -----	41	10 188	5 739 312	94.1
Fayette -----	15	86 502	4 903 092	80.4	Ritchie -----	42	9 761	5 749 073	94.2
					Pendleton -----	43	8 516	5 757 589	94.4
Mingo -----	16	76 249	4 979 341	81.6	Webster -----	44	8 320	5 765 909	94.5
Randolph -----	17	72 927	5 052 268	82.8	Barbour -----	45	5 926	5 771 835	94.6
McDowell -----	18	65 931	5 118 199	83.9	Tucker -----	46	2 021	5 773 856	94.6
Braxton -----	19	59 867	5 178 066	84.9	Calhoun -----	47	1 304	5 775 160	94.7
Berkeley -----	20	56 448	5 234 514	85.8	Tyler -----	48	984	5 776 144	94.7
					Clay -----	(X)	(D)	(X)	(X)
Mason -----	21	53 692	5 288 206	86.7	Doddridge -----	(X)	(D)	(X)	(X)
Nicholas -----	22	49 006	5 337 212	87.5	Lincoln -----	(X)	(D)	(X)	(X)
Lewis -----	23	41 278	5 378 490	88.2	Pleasants -----	(X)	(D)	(X)	(X)
Jackson -----	24	33 321	5 411 811	88.7	Taylor -----	(X)	(D)	(X)	(X)
Grant -----	25	32 769	5 444 580	89.2	Wirt -----	(X)	(D)	(X)	(X)
					Wood -----	(X)	(D)	(X)	(X)

¹Counties with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.

Table 10. Places With 2,500 Inhabitants or More Ranked by Volume of Sales: 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For information on geographic areas followed by Δ, see appendix F]

Geographic area	Rank ¹	Sales (\$1,000)	Cumulative		Geographic area	Rank ¹	Sales (\$1,000)	Cumulative	
			Sales (\$1,000)	Percent of State total				Sales (\$1,000)	Percent of State total
West Virginia -----	(X)	6 101 180	6 101 180	100.0	West Virginia—Con.				
Charleston -----	1	1 206 958	1 206 958	19.8	Ripley -----	30	12 871	4 127 486	67.7
Huntington -----	2	512 363	1 719 321	28.2	Summersville -----	31	9 967	4 137 453	67.8
Wheeling -----	3	352 609	2 071 930	34.0	Moundsville -----	32	9 920	4 147 373	68.0
Beckley -----	4	262 294	2 334 224	38.3	Montgomery -----	33	9 776	4 157 149	68.1
Parkersburg -----	5	231 722	2 565 946	42.1	Madison -----	34	8 895	4 166 044	68.3
Clarksburg -----	6	175 553	2 741 499	44.9	New Martinsville -----	35	8 276	4 174 320	68.4
Bluefield -----	7	169 619	2 911 118	47.7	Keyser -----	36	7 278	4 181 598	68.5
Fairmont -----	8	114 891	3 026 009	49.6	Follansbee -----	37	4 770	4 186 368	68.6
Buckhannon -----	9	92 743	3 118 752	51.1	Vienna -----	38	1 866	4 188 234	68.6
Morgantown -----	10	86 530	3 205 282	52.5	Bethlehem -----	(X)	(D)	(X)	(X)
South Charleston -----	11	85 314	3 290 596	53.9	Charles Town -----	(X)	(D)	(X)	(X)
Bridgeport -----	12	66 472	3 357 068	55.0	Chester -----	(X)	(D)	(X)	(X)
St. Albans -----	13	65 384	3 422 452	56.1	Grafton -----	(X)	(D)	(X)	(X)
Kenova -----	14	65 130	3 487 582	57.2	Hinton -----	(X)	(D)	(X)	(X)
Nitro -----	15	64 554	3 552 136	58.2	Hurricane -----	(X)	(D)	(X)	(X)
Elkins -----	16	60 470	3 612 606	59.2	Mannington -----	(X)	(D)	(X)	(X)
Westover -----	17	58 807	3 671 413	60.2	Martinsburg -----	(X)	(D)	(X)	(X)
Dunbar -----	18	57 962	3 729 375	61.1	Mullens -----	(X)	(D)	(X)	(X)
Princeton -----	19	56 413	3 785 788	62.1	Paden City -----	(X)	(D)	(X)	(X)
Williamson -----	20	49 546	3 835 334	62.9	Philippi -----	(X)	(D)	(X)	(X)
Logan -----	21	48 661	3 883 995	63.7	Ravenswood -----	(X)	(D)	(X)	(X)
Point Pleasant -----	22	39 949	3 923 944	64.3	Richwood -----	(X)	(D)	(X)	(X)
Barboursville -----	23	35 172	3 959 116	64.9	Salem -----	(X)	(D)	(X)	(X)
Lewisburg -----	24	32 639	3 991 755	65.4	Shinnston -----	(X)	(D)	(X)	(X)
Weston -----	25	31 836	4 023 591	65.9	Spencer -----	(X)	(D)	(X)	(X)
Welch -----	26	27 339	4 050 930	66.4	Wellsburg -----	(X)	(D)	(X)	(X)
Oak Hill -----	27	25 174	4 076 104	66.8	White Sulphur Springs -----	(X)	(D)	(X)	(X)
Weirton -----	28	22 136	4 098 240	67.2	Williamstown -----	(X)	(D)	(X)	(X)
Kingwood -----	29	16 375	4 114 615	67.4					

¹Places with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.

APPENDIX A.

General Explanation

CENSUS COVERAGE AND METHODOLOGY

Structure and method of enumeration—All wholesale firms that had at least one quarter of payroll in 1982 were included in the census of wholesale trade and were mailed either a regular census form or a short classification form. The coverage and the method of obtaining census information from each follow:

1. Large companies, i.e., all multiunit firms and all single-unit firms above the payroll size cutoff established to separate large from small employers, and a 10-percent sample of the small employers were mailed the appropriate 1982 Census of Distributive Trades establishment report forms. Although the payroll cutoff varied by kind of business, small employers generally included firms with one to three employees and represented about 10 percent of total wholesale sales. For the large companies, a report of company organization is conducted periodically to identify firms which operated establishments at more than one location and to obtain information on payroll and mid-March employment at each location. The 1981 Report of Company Organization was used as a coverage check in the census. In the census mailing package containing the appropriate 1982 questionnaires, multiestablishment firms also were sent a form to use in updating the list of establishments with those opened since 1981.
2. Small companies other than those included in the 10-percent sample described above were mailed the classification forms, which did not include questions on payroll, employment, and sales by commodity lines. Data on payroll and employment for these firms were derived or estimated from administrative records of other Federal agencies.

Method of classifying kinds of business—Establishments receiving the regular census forms were classified on the basis of their answers to questions on sales by commodity lines and other inquiries. Those that received classification forms were classified on the basis of their self-designation and answers to other inquiries.

COMPARABILITY OF THE 1977 AND 1982 CENSUSES

The 1977 and 1982 censuses were conducted under similar conditions and procedures except for the following:

Geographic areas—The boundaries of a number of areas for which data are shown in the 1982 census are not the same as in the 1977 census because of annexations, other boundary changes, redefinitions of SMSA's, and changes in qualifying criteria since 1977.

In 1977, separate data were published for certain census-defined unincorporated places with 25,000 inhabitants or more. For 1982, data for census-defined unincorporated places are no longer shown separately but are included as part of the "remainder of county" statistics. In addition, improved methods, used in the 1982 census for determining the proper geographic areas into which businesses are tabulated within a given county, resulted in a number of businesses that were not tabulated as part of the "remainder of county" statistics in previous censuses being included within the "remainder of county" for 1982.

In 1977, special economic urban areas (see Geographic Areas Covered in introductory text) in New England qualified for separate publication if they had an urban population of at least 2,500 and a total population of at least 10,000. For 1982, the urban population requirement has been eliminated, and the area must have a population of 10,000 to qualify for separate publication.

Standard Industrial Classification—In both 1982 and 1977, classifications are based on the 1972 Standard Industrial Classification (SIC) Manual¹ and on a supplement issued in 1977 showing minor revisions and clarifications to the SIC structure. As a result of a later clarification in 1982 by the SIC committee, the sale of crude oil from bulk storage facilities has been classified in petroleum bulk stations and terminals (5171) rather than petroleum and petroleum products (5172) as it was in 1977 and all previous censuses.

Payroll and employment—The 1977 employment item included three pay-period statistics omitted from the 1982 inquiry: the number of paid employees for the pay period including the 12th of May, August, and November. These statistics are collected and published by the Bureau of Labor Statistics.

Inventories—In 1982, inventories were reported at cost or market using generally accepted accounting methods. Inventories calculated on a last-in-first-out (LIFO) basis were reported before the LIFO adjustment. In 1977, inventories were reported by valuation method and summed to a total for each establishment; in prior censuses, all inventories were reported at cost. Method of valuation data are collected in the Annual Trade Survey.

EXPLANATION OF TERMS

Establishments—An establishment is a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise,

¹Standard Industrial Classification Manual: 1972. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20402. Stock No. 041-001-00066-6. 1977 Supplement. Stock No. 003-005-00176-0.

which may consist of one establishment or more. Census of wholesale trade figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Estimates of this number were derived from a sample and will be provided in the Miscellaneous Subjects report (WC82-I-4). Each census report was tabulated according to the physical location at which the business was conducted. The count of establishments in this publication represents the number in business at the end of the year.

A comparison of the number of establishments in business at the end of the year versus the number active any time during the year for the United States as a whole is presented by kind-of-business group in appendix G of the United States Summary report included as part of this series.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted under the same ownership at a single location, and when conditions prescribed by the SIC manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were obtained in the census.

Firms—A firm is a business organization or entity consisting of one domestic establishment (location) or more under common ownership or control. For economic census purposes, the terms "firm" and "company" are synonymous.

Sales—Sales include merchandise sold for cash or credit at wholesale and retail by establishments primarily engaged in wholesale trade; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer and passed on to the wholesaler.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in allowances are not deducted from total sales. Total sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; and non-operating income from such sources as investments, rental or sale of real estate, etc.

Sales in this report do not include wholesale sales made by manufacturers, retailers, service establishments, or other businesses whose primary activity is other than wholesale trade. They do include receipts other than from the sales of merchandise at wholesale, e.g., service receipts, retail sales, etc., by establishments primarily engaged in wholesale trade.

Although the count of establishments represents the number in business at the end of the year, the sales figures include sales of all establishments in business at any time during the year. Sales shown for agents and brokers represent the value of the goods involved in the transactions rather than the commissions received or earnings.

Annual payroll—Payroll includes all forms of compensation such as salaries, wages, commissions, bonuses, vacation allowance, sick-leave pay, and the value of payments in kind (e.g., free meals and lodgings), paid during the year to all employees. For corporations, it includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service on form 941.

First quarter payroll—This item consists of payroll, as defined above, paid to persons employed at any time during the quarter January to March 1982.

Paid employees for pay period including March 12—Paid employees consist of the full-time and part-time employees, including salaried officers and executives of corporations, who were on the payroll in the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. The definition of paid employees is the same as that used on IRS form 941.

1982 and 1981 inventories—Inventories consist of stocks of merchandise for sale at the end of 1982 and 1981. They are reported on an ownership basis; all merchandise owned by reporting establishments is included, even though some may be held by others for sale on consignment. Goods held by the reporting establishment, but owned by others, are not included. Data for 1982 and 1981 inventories LIFO composition will be published in the 1982 Census of Wholesale Trade Miscellaneous Subjects report (WC82-I-4).

Operating expenses—Operating expenses include payroll as well as overhead expenses of the establishment. They do not include the cost of goods sold or income or excise taxes. Nor do they include withdrawals by proprietors or partners of unincorporated businesses.

Auxiliary establishments—Each company included in the census was asked to identify and report separately those auxiliary locations whose primary functions were to manage, administer, service, or support the activities of the other establishments of the company. Data for auxiliaries which primarily service wholesale establishments are presented for selected industrial classifications in tables included in the United States Summary report. Data for auxiliaries are presented for more detailed industry breakdowns in a subsequent report issued as part of the 1982 Enterprise Statistics reports.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, major groups 50 and 51 in the 1972 SIC manual, includes establishments primarily engaged in selling merchandise to retailers; to industrial, commercial, institutional, farm, or professional business users; or to other wholesalers; or acting as agents or brokers in buying merchandise for or selling merchandise to such persons or companies.

The principal types of establishments included are:

1. Merchant wholesalers who take title to the goods they sell, such as wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, drop shippers, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.
2. Manufacturers' sales branches and sales offices (but not retail stores) maintained by manufacturing or mining enterprises apart from their plants or mines for the purpose of marketing their products.
3. Agents, brokers, and commission merchants who buy or sell products owned by others on a commission or agency basis.

Establishments primarily engaged in the wholesale distribution of used products are classified on the basis of the product sold.

Establishments primarily engaged in selling merchandise to contractors are included in wholesale trade, with the exception of lumber yards and paint, glass, and wallpaper stores. These exceptions are classified in retail trade if they sell to the general public, even if a higher proportion of their sales is made to contractors.

Establishments covered by the census were assigned a kind-of-business classification according to the industry classifications defined in the 1972 SIC Manual. When a more detailed classification was needed than that defined in the SIC Manual, more kinds of business were identified within a SIC.

Kind-of-business classifications are not interchangeable with commodity classifications, because most businesses sell several kinds of commodities. The kind-of-business code assigned generally reflects either the individual commodity or the commodity group which is the primary source of the establishment's receipts, or some mixture of commodities which characterizes the establishment's business. Thus, the classification of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the groceries and related products classification excludes establishments selling food if the sale of food is not the primary source of receipts; moreover, even though establishments are classified as groceries and related products, some of their receipts may be derived from the sale of nonfood products. Information on the extent to which commodities are handled by different kinds of business is available in the 1982 Census of Wholesale Trade report, Commodity Line Sales (WC82-I-3).

Descriptions of the 1982 Census of Wholesale Trade kind-of-business classifications follow:

Durable Goods (SIC Major Group 50)

This major group includes establishments primarily engaged in the wholesale distribution of durable goods.

Motor vehicles and automotive parts and supplies (SIC 501)

Automobiles and other motor vehicles (SIC 5012)—Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles, trucks, and other motor vehicles. Automobile distributors primarily engaged in selling at retail to individual consumers for personal use, and also selling a limited amount of new and used passenger automobiles and trucks at wholesale to dealers, are classified in SIC 5511.

SIC 5012 is subdivided in some tables into—

1. New and used automobiles and motorcycles.
2. Trucks and tractors.

Automotive parts and supplies (SIC 5013)—Establishments primarily engaged in the wholesale distribution of automotive parts, supplies, accessories, tools, and equipment.

SIC 5013 is subdivided in some tables into—

1. New automotive parts, accessories, and equipment—warehouse distributors (without machine shop).
2. New automotive parts, accessories, and equipment—jobbers (without machine shop).
3. New automotive parts, accessories, and equipment—warehouse distributors (with machine shop).
4. New automotive parts, accessories and equipment—jobbers (with machine shop).
5. Used automotive parts, equipment, and supplies.
6. Petroleum products marketing equipment.

Tires and tubes (SIC 5014)—Establishments primarily engaged in the wholesale distribution of rubber tires and tubes for passenger and commercial vehicles.

Furniture and home furnishings (SIC 502)

Furniture (SIC 5021)—Establishments primarily engaged in the wholesale distribution of furniture, including bedsprings, mattresses, and other household furniture; office furniture; and furniture for public parks, buildings, etc.

SIC 5021 is subdivided in some tables into—

1. Household and lawn furniture.
2. Office and business furniture.

Home furnishings (SIC 5023)—Establishments primarily engaged in the wholesale distribution of home furnishings and homewares, including antiques, china, glassware, and earthenware; lamps, curtains, and draperies; linens and towels; and carpets, linoleum, and all other types of hard and soft surface floor coverings.

Establishments primarily engaged in the wholesale distribution of electrical household goods are classified in SIC 5064.

SIC 5023 is subdivided in some tables into—

1. China, glassware, and crockery.
2. Linens, domestics, curtains, etc.
3. Floor coverings.
4. Other home furnishings.

Lumber and other construction materials (SIC 503)

Lumber, plywood and millwork (SIC 5031)—Establishments, with or without yards, primarily engaged in the wholesale distribution of rough, dressed, and finished lumber (but not timber); plywood; door and window frames (wood or metal); and other wood and metal millwork. Establishments selling lumber, plywood, and millwork to the general public and known as "retail" in the trade are classified in SIC 5211.

SIC 5031 is subdivided in some tables into—

1. Lumber-without yard.
2. Lumber-with yard.
3. Plywood and millwork (metal or wood).

Construction materials, n.e.c. (SIC 5039)—Establishments primarily engaged in the wholesale distribution of such building materials as brick, building stone, cement, granite, gravel, lime, marble, plaster, building glass, roofing materials, sand, and tile. Establishments selling construction materials to the general public and known as retail in the trade are classified in SIC 5211. Establishments primarily selling ready-mix concrete are classified in manufacturing SIC 3273.

SIC 5039 is subdivided in some tables into—

1. Brick, stone, tile, sand, etc.
2. Flat glass and other construction glass.
3. Roofing, siding, and insulation materials.
4. Other construction materials.

Sporting, recreational, photographic, and hobby goods, toys and supplies (SIC 504)

Sporting and recreational goods and supplies (SIC 5041)—Establishments primarily engaged in the wholesale distribution of all types of sporting goods and accessories, billiard and pool supplies; firearms and ammunition; and marine pleasure craft, equipment, and supplies.

Toys and hobby goods and supplies (SIC 5042)—Establishments primarily engaged in the wholesale distribution of games, toys, and hobby goods and supplies.

Photographic equipment and supplies (SIC 5043)—Establishments primarily engaged in the wholesale distribution of photographic equipment and supplies. Establishments primarily engaged in the wholesale distribution of photocopy equipment are classified in SIC 5081.

Metals and minerals, except petroleum (SIC 505)

Metals service centers and offices (SIC 5051)—Establishments primarily engaged in marketing ferrous and nonferrous metal semi-finished products. Establishments in this industry may operate with inventories (metals service centers) or without inventories (metals sales offices).

SIC 5051 is subdivided in some tables into—

1. Ferrous metals service centers and sales offices.
 - a. Ferrous metals service centers.
 - b. Ferrous metals sales offices.
2. Nonferrous metals service centers and sales offices.

Coal and other minerals and ores (SIC 5052)—Establishments primarily engaged in the wholesale distribution of coal and coke; copper, iron, lead, and other metallic ores except precious; and crude nonmetallic minerals (including concentrates) except crude petroleum. Establishments primarily engaged in the wholesale distribution of nonmetallic minerals used in construction, such as sand and gravel, are classified in SIC 5039.

SIC 5052 is subdivided in some tables into—

1. Coal.
2. Other minerals and ores.

Electrical goods (SIC 506)

This group includes establishments primarily engaged in the wholesale distribution of electrical generating, distributing, and wiring equipment. It also includes household appliances whether electrically, manually, or mechanically powered, such as washing machines powered by gasoline motors and sewing machines powered manually. This group does not include electrical commercial and industrial machines, i.e., those in which electricity does the work directly, such as by heating, turning a shaft, or ionizing a substance, or electrically powered commercial and industrial machines, which are classified in SIC 508.

Electrical apparatus and equipment (SIC 5063)—Establishments primarily engaged in the wholesale distribution of electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Construction contractors primarily engaged in installing electrical systems and equipment from their own stock are classified in SIC 1731.

Electrical appliances, television and radio sets (SIC 5064)—Establishments primarily engaged in the wholesale distribution of radio and television sets and household electrical appliances.

Electronic parts and equipment (SIC 5065)—Establishments primarily engaged in the wholesale distribution of electronic parts and equipment, such as industrial and radio and television receiving and transmitting electronic tubes; electronic intercommunication

equipment; radio parts and accessories; and electronic sound equipment. Establishments primarily engaged in the wholesale distribution of radio and television receiving sets and phonographs are classified in SIC 5064.

Hardware, and plumbing and heating equipment and supplies (SIC 507)

Hardware (SIC 5072)—Establishments primarily engaged in the wholesale distribution of hardware, such as builders; shelf or light hardware; hand tools (except automotive and machinists' precision); hand saws and cutlery; brads, staples, and tacks; and bolts, nuts, rivets, and screws. Establishments primarily engaged in the wholesale distribution of nails, noninsulated wire, and screening are classified in SIC 5051.

Plumbing and heating equipment and supplies (hydronics) (SIC 5074)—Establishments primarily engaged in the wholesale distribution of hydronic plumbing and heating equipment and supplies. Construction contractors primarily engaged in installing plumbing and heating equipment from their own stock are classified in SIC 1711.

Warm air heating and air conditioning equipment and supplies (SIC 5075)—Establishments primarily engaged in the distribution of warm air heating and air conditioning equipment and supplies. Construction contractors primarily engaged in installing warm air heating and air conditioning equipment are classified in SIC 1711.

Refrigeration equipment and supplies (SIC 5078)—Establishments primarily engaged in the distribution of refrigeration equipment and supplies. Construction contractors primarily engaged in installing refrigeration equipment from their own stock are classified in SIC 1711.

Machinery, equipment, and supplies (SIC 508)

Commercial machines and equipment (SIC 5081)—Establishments primarily engaged in wholesaling commercial machines and equipment, such as office, store, and business machines and equipment; commercial food service equipment; and fountain and store fixtures.

SIC 5081 is subdivided in some tables into—

1. Office machines and equipment.
2. Restaurant and hotel equipment and supplies.
3. Store machines and equipment.

Construction and mining machinery and equipment (SIC 5082)—Establishments primarily engaged in marketing cranes, excavating machinery and equipment, power shovels, road construction and maintenance machinery, tractor-mounted equipment, and other specialized machinery and equipment used in the construction, mining, and logging industries. Establishments engaged in marketing oil machinery and equipment are classified in SIC 5084.

Farm and garden machinery and equipment (SIC 5083)—Establishments primarily engaged in marketing agricultural machinery and equipment for use in preparation and maintenance of the soil, planting and harvesting

of crops, and other operations and processes pertaining to work on the farm or the lawn or garden; and dairy and other livestock equipment.

SIC 5083 is subdivided in some tables into—

1. Farm machinery and equipment-farm dealers.
2. Farm machinery and equipment-wholesale distributors.
3. Garden machinery and equipment.

Industrial machinery and equipment (SIC 5084)—Establishments primarily engaged in marketing industrial machinery and equipment, such as metalworking tools, food industries machinery, oil well and oil refining machinery, industrial trucks and tractors (except over-the-road types), printing machinery, and machinery and equipment for other manufacturing industries.

SIC 5084 is subdivided in some tables into—

1. Food-processing machinery, equipment, and parts.
2. General-purpose industrial machinery, equipment, and parts.
3. Metalworking machinery, equipment, and parts.
4. Materials handling equipment and parts.
5. Oil well, oil refinery, and pipeline machinery, equipment, and supplies.
6. Other industrial machinery, equipment, and parts. Establishments primarily engaged in selling special purpose industrial machinery not elsewhere classified, including printing machinery, woodworking machinery, shoemaking machinery, paper and paper products machinery, smelting and metal refining machinery and equipment, cigar- and cigarette-making machinery, and similar special industry machinery.

Industrial supplies (SIC 5085)—Establishments primarily engaged in marketing industrial supplies, such as abrasives and abrasive materials, rope and cordage, and mechanical rubber goods; welding supplies; mechanical power transmission supplies, including bearings; industrial valves and fittings; metal containers; industrial leather; and reconditioned barrels and drums.

SIC 5085 is subdivided in some tables into—

1. General-line industrial supplies.
2. Mechanical power transmission supplies.
3. Industrial valves and fittings.
4. Welding supplies.
5. Industrial containers and supplies.
6. Other industrial supplies—Establishments primarily engaged in selling a special line of industrial materials and supplies not elsewhere classified, such as abrasives, mechanical rubber goods, ropes and cordage, and industrial diamonds.

Professional equipment and supplies (SIC 5086)—Establishments primarily engaged in the wholesale distribution of mechanical devices and other equipment used by architects, dentists, engineers,

physicians, surgeons, veterinarians, optometrists, osteopaths, and other professional groups.

SIC 5086 is subdivided in some tables into—

1. Dental supplies.
2. Religious and school supplies.
3. Surgical, medical, and hospital supplies.
4. Optical and ophthalmic goods.
5. Other professional equipment and supplies—Establishments primarily engaged in selling specialty lines of professional equipment and supplies not mentioned above, such as veterinarian equipment and supplies, drafting supplies, and scientific equipment.

Service establishment equipment and supplies (SIC 5087)—Establishments primarily engaged in the wholesale distribution of equipment and supplies for barber shops, beauty parlors, power laundries, dry-cleaning plants, upholsterers, undertakers, and related personal service establishments.

SIC 5087 is subdivided in some tables into—

1. Beauty and barber equipment and supplies.
2. Custodial (janitors') equipment and supplies.
3. Laundry and dry-cleaning equipment and supplies.
4. Other service establishment equipment and supplies—Establishments primarily engaged in selling a specialty line of service establishment supplies, such as upholsterers' equipment and supplies, seamstresses' supplies, tailors' supplies, undertakers' supplies, municipality equipment and supplies, and shoe repair supplies.

Transportation equipment and supplies, except motor vehicles (SIC 5088)—Establishments primarily engaged in the wholesale distribution of transportation equipment and supplies. Establishments primarily engaged in the wholesale distribution of motor vehicles and motor parts are classified in SIC 501.

SIC 5088 is subdivided in some tables into—

1. Aircraft and aeronautical equipment and supplies.
2. Marine machinery, equipment, and supplies.
3. Other transportation equipment and supplies—Establishments primarily engaged in selling equipment and supplies used in the operation, maintenance, and repair of railroads, streetcars, buses, tramways, aerial hoists, and horsedrawn vehicles.

Miscellaneous durable goods (SIC 509)

Scrap and waste materials (SIC 5093)—Establishments primarily engaged in assembling, breaking up, sorting, and wholesale distribution of scrap and waste materials. This industry includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5931.

SIC 5093 is subdivided in some tables into—

1. Iron and steel scrap processors and dealers.

- a. Iron and steel scrap processors (using power processing equipment).

- b. Iron and steel scrap dealers (not using power processing equipment).

2. Waste and secondary materials.

Jewelry, watches, diamonds and other precious stones (SIC 5094)—Establishments primarily engaged in the wholesale distribution of jewelry, precious stones and metals, costume jewelry, watches, clocks, silverware, and jewelers' findings.

Durable goods, n.e.c. (SIC 5099)—Establishments primarily engaged in the wholesale distribution of durable goods, not elsewhere classified, such as musical instruments and forest products, except lumber.

SIC 5099 is subdivided in some tables into—

1. Musical instruments and supplies.
2. Forest products, except lumber.
3. Other durable goods.

Nondurable goods (SIC Major Group 51)

This major group includes establishments primarily engaged in the wholesale distribution of nondurable goods.

Paper and Paper Products (SIC 511)

Printing and writing paper (SIC 5111)—Establishments primarily engaged in the wholesale distribution of writing paper, including envelope paper; fine paper; and ground wood, printing, and rotogravure paper.

Stationery supplies (SIC 5112)—Establishments primarily engaged in the wholesale distribution of stationery and office supplies, including envelopes, typewriter and mimeograph paper, file cards and folders, pens, social stationery, and greeting cards.

Industrial and personal service paper (SIC 5113)—Establishments primarily engaged in the wholesale distribution of wrapping and other coarse paper, paperboard, cellophane, and converted paper products, such as bags, boxes, dishes, napkins, and shipping supplies.

Drugs, drug proprietaries and druggists' sundries (SIC 512)

Drugs, drug proprietaries, and druggists' sundries (SIC 5122)—Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries. Establishments primarily engaged in the wholesale distribution of surgical, dental, and hospital equipment are classified in SIC 5086.

SIC 5122 is subdivided in some tables into—

1. General-line drugs—These are distinguished from speciality-line drug and toiletries wholesalers on the basis of their commodity-line mix. Drug wholesalers were classified as general line if they reported a substantial portion of their sales in "drugs and pharmaceuticals" and a combination of

"proprietary (patent) medicines," "cosmetics," "perfumes," and "other toiletries and druggists' sundries."

2. Specialty-line pharmaceuticals, cosmetics, and toiletries.

Apparel, piece goods, and notions (SIC 513)

Piece goods (woven fabrics) (SIC 5133)—Establishments primarily engaged in the wholesale distribution of piece goods or yard goods of natural or synthetic fibers. "Converters" who buy goods in the grey, have them finished on contract, and sell at wholesale are included here. This industry does not include establishments primarily engaged in the wholesale distribution of home furnishings, which are classified in SIC 5023.

SIC 5133 is subdivided in some tables into—

1. Piece goods jobbers.
2. Piece goods converters.

Notions and other dry goods (SIC 5134)—Establishments primarily engaged in the wholesale distribution of notions (sewing and hair accessories, etc.), knit goods, and other dry goods, except piece goods.

Men's and boys' clothing and furnishings (SIC 5136)—Establishments primarily engaged in the wholesale distribution of men's and boys' apparel and furnishings, sportswear, hosiery, underwear, nightwear, and work clothing.

Women's, children's and infants' clothing and accessories (SIC 5137)—Establishments primarily engaged in the wholesale distribution of women's, children's, and infants' clothing and accessories, including hosiery, lingerie, millinery and millinery supplies, and furs.

Footwear (SIC 5139)—Establishments primarily engaged in the wholesale distribution of footwear made of leather, rubber, and other materials.

Groceries and related products (SIC 514)

Groceries, general line (SIC 5141)—Establishments primarily engaged in the wholesale distribution of a general line of groceries. Establishments primarily engaged in roasting coffee, blending tea, or grinding and packaging spices are classified in SIC major group 20.

SIC 5141 is subdivided in some tables into—

1. Voluntary group wholesalers.
2. Retail cooperative wholesalers.
3. Other general-line wholesalers.

Frozen foods (SIC 5142)—Establishments primarily engaged in the wholesale distribution of packaged quick-frozen vegetables, juices, meats, fish, poultry, pastries, and other "deep freeze" products. Establishments primarily engaged in the wholesale distribution of frozen dairy products are classified in SIC 5143. Frozen poultry, fish, and meat which are not packaged are classified in SIC 5144, 5146, and 5147, respectively.

Dairy products (SIC 5143)—Establishments primarily engaged in the wholesale distribution of dairy products, such as butter, cheese, ice cream and ices, and fluid milk and cream. This industry does not include establishments primarily engaged in pasteurizing and bottling milk, which are classified in SIC 202.

Poultry and poultry products (SIC 5144)—Establishments primarily engaged in the wholesale distribution of poultry and poultry products, except canned and packaged frozen products. This industry does not include establishments, primarily engaged in the killing and dressing of poultry, which are classified in SIC 2016. Establishments primarily engaged in the wholesale distribution of packaged frozen poultry are classified in SIC 5142, and of canned poultry in SIC 5149.

Confectionery (SIC 5145)—Establishments primarily engaged in the wholesale distribution of confectionery, such as candy, chewing gum, fountain fruits, salted or roasted nuts, popcorn, and fountain syrups; and potato, corn, and similar chips.

Fish and seafoods (SIC 5146)—Establishments primarily engaged in the wholesale distribution (not packaging) of fresh, cured, and frozen fish and seafoods, except canned (SIC 5149) or packaged frozen (SIC 5142). The preparation, packaging, and freezing of fresh fish and other seafood, and the shucking and packing of fresh oysters in nonsealed containers, are classified in SIC 2092.

Meats and meat products (SIC 5147)—Establishments primarily engaged in the wholesale distribution of fresh, cured, and processed (but not canned) meats and lard. The wholesale distribution of frozen packaged meats is classified in SIC 5142 and canned meats in SIC 5149.

Fresh fruits and vegetables (SIC 5148)—Establishments primarily engaged in the wholesale distribution of fresh fruits and vegetables.

Groceries and related products, n.e.c. (SIC 5149)—Establishments primarily engaged in the wholesale distribution of groceries and related products, not elsewhere classified. Establishments primarily engaged in the wholesale distribution of soft drinks, and in bottling and distributing natural spring and mineral waters, are classified in this industry, but establishments primarily engaged in bottling soft drinks are classified in SIC major group 20. This industry does not include farm-product raw materials (SIC 515), or beer, wine, and distilled alcoholic beverages (SIC 518).

SIC 5149 is subdivided in some tables into—

1. Coffee, tea, and spices.
2. Bread and baked goods.
3. Canned goods.
4. Food and beverage basic materials.
5. Other grocery specialties.

Farm-product raw materials (SIC 515)

Cotton (SIC 5152)—Establishments primarily engaged in buying and/or marketing cotton and cotton linters.

Grain (SIC 5153)—Establishments primarily engaged in buying and/or marketing grain (such as corn, wheat, oats, barley, and unpolished rice); and dry beans, soybeans, and other inedible beans. Country grain elevators primarily engaged in buying or receiving grain from farmers are included, as are terminal elevators and other merchants marketing grain.

Livestock (SIC 5154)—Establishments primarily engaged in buying and/or marketing cattle, hogs, sheep, and goats. This industry also includes the operation of livestock auction markets.

Farm-product raw materials, n.e.c. (SIC 5159)—Establishments primarily engaged in buying and/or marketing farm products not elsewhere classified, such as horses and mules, leaf tobacco, hides, skins, furs, wool, mohair, raw silk, hops, and nuts, except roasted or salted (SIC 5145). Establishments primarily engaged in the wholesale distribution of milk are classified in SIC 5143 and live poultry in SIC 5144.

SIC 5159 is subdivided in some tables into—

1. Hides, skins, and pelts.
2. Leaf tobacco.
3. Wool, wool tops, and mohair.
4. Other farm-product raw materials.

Chemicals and allied products (SIC 516)

Chemicals and allied products (SIC 5161)—Establishments primarily engaged in the wholesale distribution of chemicals and allied products, not elsewhere classified, such as acids, industrial and heavy chemicals, dyestuffs, industrial salts, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in the wholesale distribution of ammunition are classified in SIC 5041; agricultural chemicals and pesticides in industry 5191; drugs in SIC 5122; and paints and varnishes in SIC 5198.

SIC 5161 is subdivided in some tables into—

1. Chemicals and allied products, except plastics and gases.
2. Plastics materials and basic forms.
3. Industrial gases, except LP.

Petroleum and petroleum products (SIC 517)

Petroleum bulk stations and terminals (SIC 5171)—Establishments primarily engaged in wholesaling petroleum products, including liquefied petroleum gas, from bulk liquid storage facilities.

SIC 5171 is subdivided in some tables into—

1. Petroleum bulk stations, except LP.
2. Petroleum bulk terminals, except LP.
3. Liquefied petroleum gas.

Petroleum and petroleum products, except bulk stations and terminals (SIC 5172)—Establishments primarily engaged in wholesaling petroleum and petroleum products, except those with bulk liquid storage facilities.

Included are packaged and bottled petroleum products distributors, truck jobbers, and others marketing petroleum and petroleum products at wholesale but without bulk liquid storage facilities.

Beer, wine and distilled alcoholic beverages (SIC 518)

Beer and ale (SIC 5181)—Establishments primarily engaged in the wholesale distribution of beer, ale, porter, and other fermented malt beverages.

Wines and distilled alcoholic beverages (SIC 5182)—Establishments primarily engaged in the wholesale distribution of distilled spirits, including neutral spirits and ethyl alcohol used in blending wines and distilled liquors.

SIC 5182 is subdivided in some tables into—

1. Wine and distilled spirits—licensed operation.
2. Wine and distilled spirits—State operated.

Miscellaneous nondurable goods (SIC 519)

Farm supplies (SIC 5191)—Establishments primarily engaged in the wholesale distribution of animal feeds, fertilizers, agricultural chemicals, pesticides, seeds, and other farm supplies, except grains.

SIC 5191 is subdivided in some tables into—

1. Farm supplies—farm dealers.
2. Farm supplies—wholesale distributors.

Tobacco and tobacco products (SIC 5194)—Establishments primarily engaged in the wholesale distribution of tobacco and tobacco products. Leaf tobacco wholesalers are classified in SIC 5159 and establishments primarily engaged in stemming and redrying tobacco in SIC 2141.

Paints, varnishes, and supplies (SIC 5198)—Establishments primarily engaged in the wholesale distribution of paints, varnishes, wallpaper, and supplies. Glass is frequently handled. Establishments selling to the general public and known as "retail" in the trade are classified in SIC 5231.

Nondurable goods, n.e.c. (SIC 5199)—Establishments primarily engaged in the wholesale distribution of nondurable goods, not elsewhere classified, such as books, periodicals, and newspapers; art goods; flowers and florists' supplies; industrial yarn; and textile bags and bagging.

SIC 5199 is subdivided in some tables into—

1. Books, periodicals, newspapers.
2. Art goods.
3. Flowers and florists' supplies.
4. General merchandise.
5. Textile bags and bagging.
6. Specialty advertising (sale of merchandise).
7. Other nondurable goods.

TYPE-OF-OPERATION CLASSIFICATIONS

In addition to being classified by kind of business, each wholesale establishment was classified for the census by type of operation according to the ownership of the business, ownership of the goods sold, or character of the principal transactions. Establishments in wholesale trade are grouped into the following three major types of operation and related subgroups:

Merchant wholesalers—Establishments primarily engaged in buying and selling merchandise on their own account. Included here are such types of establishments as wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, importers, exporters, cash-and-carry wholesalers, retailer cooperative warehouses, terminal and country grain elevators, farm products assemblers, wholesale cooperative associations, and petroleum bulk plants and terminals operated by nonrefining companies.

Wholesale distributors and jobbers—Establishments primarily engaged in buying and selling merchandise in the domestic market and performing the principal wholesale functions of buying, stocking, selling, etc.

Importers—Establishments buying and selling goods at wholesale on their own account, whose principal source of purchases was foreign.

Exporters—Establishments primarily engaged in purchasing goods in the United States and selling them to foreign customers.

Terminal grain elevators—Grain elevators primarily engaged in buying and selling grain received from country grain elevators and grain marketing establishments. They have sizable space for grain storage, and products are received primarily by rail or barge rather than by truck.

Country grain elevators—Grain elevators, cooperative or other, buying and receiving grain directly from farmers by truck and selling at wholesale.

Assemblers of farm products, except country grain elevators—Establishments primarily engaged in purchasing directly from farmers and assembling and marketing farm products at wholesale.

Manufacturers' sales branches and offices—Establishments maintained by manufacturing, refining, and mining companies apart from their plants or mines for marketing their products at wholesale. Branch stores selling to household consumers and individual users are classified in retail trade. Sales branches and sales offices located at plants and at administrative offices are included when separate records are available. In some tables, data are shown separately for manufacturers' sales branches and for sales offices. These two types of establishments differ in that sales offices do not carry stocks of merchandise for delivery to customers.

Agents, brokers, and commission merchants—Establishments whose operators are in business for themselves and are primarily engaged in selling or buying goods for others. Included here are such types of operations as auction companies, import agents, export agents, selling agents, merchandise brokers, and commission merchants. "Sales" as shown in census publications for agents, brokers, and commission merchants represent the gross sales (or purchase) value of the goods in the transactions negotiated.

Auction companies—Wholesale establishments primarily engaged in selling merchandise on an agency basis by auction.

Import agents—Merchandise agents and brokers in the domestic market buying merchandise from or selling merchandise for foreign firms.

Export agents—Merchandise agents and brokers in the domestic market selling to or buying for foreign customers.

Manufacturers' agents—Wholesale establishments in the domestic market selling for a limited number of manufacturers on a continuing agency basis.

Brokers (representing buyers or sellers)—Wholesale establishments primarily engaged in selling or buying merchandise in the domestic market on a brokerage basis but not receiving the goods on consignment.

Commission merchants—Wholesale establishments operating in the domestic market receiving goods for sale on consignment.



APPENDIX B. General Questions



U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS
FORM

1982 CENSUS OF DISTRIBUTIVE TRADES

O.M.S. APPROVAL NO. 0607-0247 EXPIRES 12/84

NOTICE - Response to this inquiry is required by law (Title 13, U.S. Code). By the same law, your report to the Census Bureau is confidential. It may be seen only by sworn Census employees and may be used only for statistical purposes. The law also provides that copies retained in your files are immune from legal process.

BUREAU OF THE CENSUS
1201 East Tenth Street
Jeffersonville, Indiana 47134

DUE DATE: FEBRUARY 15, 1983

If you cannot file by the due date, a time extension request should be sent to the above address; please include your 11-digit Census File Number (CFN).

Note - Please read the accompanying instructions before answering the questions.

In correspondence pertaining to this report, please refer to this Census File Number (CFN)

Employer Identification (EI) Number

CB-5001

Please correct errors in name, address, and ZIP code. ENTER street and number if not shown.

Item 1 - EMPLOYER IDENTIFICATION NUMBER

Is the Employer Identification (EI) Number shown in the label the SAME as that used for this establishment on its latest 1982 Employer's Quarterly Federal Tax Return, Treasury Form 941?

054 ☐ YES

2 ☐ NO - Enter current

EI Number

(9 digits)

Item 2 - PHYSICAL LOCATION OF ESTABLISHMENT

Answer items a, b, c, and d

NOTE: P.O. boxes or rural routes are not physical locations.

a. ☐ Same as shown in mailing label. If different, indicate change.

NUMBER AND STREET

CITY, TOWN, VILLAGE, ETC.

STATE

ZIP CODE

b. Is this establishment physically located inside the legal boundaries of the city, town, village, etc.?

055 ☐ YES

3 ☐ No legal boundaries

2 ☐ NO

4 ☐ Don't know

c. Type of municipality where physically located

056 ☐ City, village, or borough

5 ☐ Other or don't know

2 ☐ Town or township

d. Name of county where physically located

Item 3 - OPERATIONAL STATUS

Number of months

a. How many months during 1982 did this firm or organization actively operate this establishment?

002

b. Mark (X) the ONE box which best describes this establishment at the end of 1982.

001 ☐ In operation

2 ☐ Temporarily or seasonally inactive

3 ☐ Ceased operation - Give date

4 ☐ Sold or leased to another operator - Give date at right

AND enter name, etc., below

NAME OF NEW OWNER OR OPERATOR

NUMBER AND STREET

CITY

STATE

ZIP CODE

Item 4 - ORGANIZATIONAL STATUS

Mark (X) the ONE box which best describes this establishment during 1982.

003 ☐ Individual proprietorship

2 ☐ Partnership

3 ☐ Cooperative association (taxable)

4 ☐ Cooperative association (tax-exempt)

5 ☐ Government - Specify

6 ☐ Corporation (Do not mark if any form of cooperative association.)

7 ☐ Other - Specify

Item 5 - INVENTORIES

a. Did you have inventories at the end of the years specified?

End of 1982

1 ☐ YES

2 ☐ NO

End of 1981

1 ☐ YES

2 ☐ NO

If "NO" for both years, SKIP to Item 6.

b. Report inventories at cost or market using generally accepted accounting methods. For inventories at LIFO cost use the sum of the LIFO amount plus the LIFO reserve when completing lines b and d.

048

049

c. Amount of total on line b which was not subject to LIFO costing.

111

112

d. Amount of total on line b which was subject to LIFO costing.

112

113

(1) Amount of the LIFO reserve

114

115

(2) LIFO value of line d

116

117

NOTE: The sum of lines d(1) and d(2) should equal line c. The sum of lines c and d should equal line b.

PENALTY FOR FAILURE TO REPORT

HOW TO REPORT DOLLAR FIGURES

Value figures may be reported in dollars or rounded to thousands.

Example. If a figure is \$1,125,628, report either

PREFERRED

Acceptable

Mil-	Thou-	Dol-
1	125	628
1	125	628

Item 6 - DOLLAR VOLUME OF BUSINESS IN 1982

a. Sales of merchandise and other operating receipts

100

b. Did this establishment sell merchandise on a commission or brokerage basis?

1 ☐ YES - Go to c

2 ☐ NO - SKIP to e

c. Gross selling value of business conducted for the account of others (Include in item 6a.)

101

d. Dollar volume of commissions or brokerage received on transactions reported in item 6c

102

e. What percentage of the products sold by this establishment did your company (including firms under common ownership or control) manufacture or mine in the United States or its possessions?

103

f. Did this establishment have transfers (billings) to other establishments within your company?

1 ☐ YES - Go to g

2 ☐ NO - SKIP to h

g. Dollar volume of transfers (billings) to other establishments within your company (DO NOT include in item 6a.)

105

h. Were 50% or more of the products sold by this establishment imported from a foreign country?

1 ☐ YES

2 ☐ NO

Item 7 - PAYROLL AND EMPLOYMENT

a. Payroll in 1982, before deductions

030

(1) Total ANNUAL payroll

031

(2) FIRST QUARTER payroll

b. Employment in 1982

032

Number of paid employees for the pay period including March 12, 1982. (Include both full- and part-time employees.)

Item 8 - EMPLOYMENT BY PRINCIPAL ACTIVITY

Report the approximate number of employees at this establishment according to their principal activity during the pay period including March 12, 1982.

Number

a. Selling

131

b. Sales support (including office and clerical, warehousing, drivers, maintenance employees)

132

c. Central administrative and auxiliary

133

d. Manufacturing

134

e. Other - Specify

135

f. TOTAL - Sum of lines a through e should equal Item 7b

136

Item 9 - OPERATING EXPENSES

TOTAL 1982 operating expenses, including payroll but excluding cost of goods sold

040

Item 10 - SALES BY CUSTOMER CLASSES

Report the approximate percentage of your 1982 sales (item 6a) to each of the customer classes listed.

Report in whole percents

a. To farmers (for farm use)

140

b. To builders and contractors

141

c. Export sales

142

d. To retailers and repair shops

143

e. To wholesale establishments

144

f. To household consumers and individual users

145

g. To industrial users (manufacturing and mining)

146

h. To institutional, commercial, and professional users

147

i. To governmental bodies (federal, state, and local)

148

j. TOTAL - Sum of lines a through i should add to 100%

100%

CONTINUE ON PAGE 2

Item 11 - TYPE OF OPERATION Mark (X) the ONE box which best describes the basis on which the major portion of your business was conducted in 1982. <table style="width: 100%; border: none;"> <tr> <td style="width: 80%;">a. Merchant (buying and selling on own account)</td> <td style="width: 20%; text-align: center;">080 <input type="checkbox"/> 10</td> </tr> <tr> <td>b. Manufacturers' sales branch or sales office</td> <td style="text-align: center;"><input type="checkbox"/> 20</td> </tr> <tr> <td colspan="2">c. Broker, agent, commission merchant</td> </tr> <tr> <td> (1) Auction company</td> <td style="text-align: center;"><input type="checkbox"/> 41</td> </tr> <tr> <td> (2) Broker (representing buyers or sellers)</td> <td style="text-align: center;"><input type="checkbox"/> 42</td> </tr> <tr> <td> (3) Commission merchant</td> <td style="text-align: center;"><input type="checkbox"/> 43</td> </tr> <tr> <td> (4) Manufacturers' agent</td> <td style="text-align: center;"><input type="checkbox"/> 46</td> </tr> <tr> <td>d. Other type of operation - Specify</td> <td style="text-align: center;"><input type="checkbox"/> 77</td> </tr> </table>				a. Merchant (buying and selling on own account)	080 <input type="checkbox"/> 10	b. Manufacturers' sales branch or sales office	<input type="checkbox"/> 20	c. Broker, agent, commission merchant		(1) Auction company	<input type="checkbox"/> 41	(2) Broker (representing buyers or sellers)	<input type="checkbox"/> 42	(3) Commission merchant	<input type="checkbox"/> 43	(4) Manufacturers' agent	<input type="checkbox"/> 46	d. Other type of operation - Specify	<input type="checkbox"/> 77	<table style="width: 100%; border: none;"> <tr> <td style="width: 60%;">b. Does this company own or control any other company or companies?</td> <td style="width: 40%;">ENTER OWNED OR CONTROLLED COMPANY NAME, ADDRESS, AND ZIP CODE</td> </tr> <tr> <td>098 1 <input type="checkbox"/> YES →</td> <td rowspan="2" style="text-align: center; vertical-align: middle;"> EI Number (9 digits) <table style="display: inline-table; border-collapse: collapse;"> <tr><td style="border: 1px solid black; width: 20px; height: 15px;"></td></tr> <tr><td style="border: 1px solid black; width: 20px; height: 15px;"></td></tr> <tr><td style="border: 1px solid black; width: 20px; height: 15px;"></td></tr> <tr><td style="border: 1px solid black; width: 20px; height: 15px;"></td></tr> <tr><td style="border: 1px solid black; width: 20px; height: 15px;"></td></tr> <tr><td style="border: 1px solid black; width: 20px; height: 15px;"></td></tr> <tr><td style="border: 1px solid black; width: 20px; height: 15px;"></td></tr> <tr><td style="border: 1px solid black; width: 20px; height: 15px;"></td></tr> <tr><td style="border: 1px solid black; width: 20px; height: 15px;"></td></tr> <tr><td style="border: 1px solid black; width: 20px; height: 15px;"></td></tr> </table> </td> </tr> <tr> <td>2 <input type="checkbox"/> NO</td> </tr> </table>				b. Does this company own or control any other company or companies?	ENTER OWNED OR CONTROLLED COMPANY NAME, ADDRESS, AND ZIP CODE	098 1 <input type="checkbox"/> YES →	EI Number (9 digits) <table style="display: inline-table; border-collapse: collapse;"> <tr><td style="border: 1px solid black; width: 20px; height: 15px;"></td></tr> <tr><td style="border: 1px solid black; width: 20px; height: 15px;"></td></tr> <tr><td style="border: 1px solid black; width: 20px; height: 15px;"></td></tr> <tr><td style="border: 1px solid black; width: 20px; height: 15px;"></td></tr> <tr><td style="border: 1px solid black; width: 20px; height: 15px;"></td></tr> <tr><td style="border: 1px solid black; width: 20px; height: 15px;"></td></tr> <tr><td style="border: 1px solid black; width: 20px; height: 15px;"></td></tr> <tr><td style="border: 1px solid black; width: 20px; height: 15px;"></td></tr> <tr><td style="border: 1px solid black; width: 20px; height: 15px;"></td></tr> <tr><td style="border: 1px solid black; width: 20px; height: 15px;"></td></tr> </table>											2 <input type="checkbox"/> NO
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Item 12 - KIND OF BUSINESS Mark (X) the ONE box which best describes the PRINCIPAL kind of business of this establishment in 1982. (Categories appropriate to individual form)				c. How many establishments were operated under the EI Number shown in the address label (or as corrected in item 1) at the end of 1982? 079 If more than one, provide the physical location address and other information indicated below for each establishment. Continue with same format in item 15 (or attach a separate sheet) if necessary.																																		
Item 13 - COMMODITY LINES Report sales either in dollar figures (see example on page 1) or as percent (in whole percents) of the total (see example below).				<table style="width: 100%; border: none;"> <tr> <td style="width: 60%;">NAME, ADDRESS, AND ZIP CODE</td> <td style="width: 10%;">1982</td> <td style="width: 10%;">Mil.</td> <td style="width: 10%;">Thou.</td> <td style="width: 10%;">Dol.</td> </tr> <tr> <td rowspan="3">1. KIND-OF-BUSINESS DESCRIPTION</td> <td>Sales</td> <td>081</td> <td></td> <td></td> </tr> <tr> <td>Annual payroll</td> <td>082</td> <td></td> <td></td> </tr> <tr> <td>Census use</td> <td>088</td> <td></td> <td></td> </tr> <tr> <td colspan="5">TYPE OF OPERATION</td> </tr> </table>				NAME, ADDRESS, AND ZIP CODE	1982	Mil.	Thou.	Dol.	1. KIND-OF-BUSINESS DESCRIPTION	Sales	081			Annual payroll	082			Census use	088			TYPE OF OPERATION												
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NOTE Answer item 14 only if your Census File Number (CFN), shown in the address label of this report form, begins with a zero.				Item 16 - CERTIFICATION - This report is substantially accurate and has been prepared in accordance with instructions.																																		
Item 14 - OWNERSHIP, CONTROL, AND LOCATIONS OF OPERATION a. Is this company owned or controlled by another company?				<table style="width: 100%; border: none;"> <tr> <td style="width: 40%;">Period covered by this report →</td> <td style="width: 20%;">FROM</td> <td style="width: 20%;">Mo. Year</td> <td style="width: 20%;">TO:</td> <td style="width: 20%;">Mo. Year</td> </tr> <tr> <td colspan="5">Name of person to contact regarding this report - Print or type</td> </tr> <tr> <td colspan="2">Telephone →</td> <td style="border: 1px solid black;">Area code</td> <td style="border: 1px solid black;">Number</td> <td style="border: 1px solid black;">Extension</td> </tr> <tr> <td colspan="3">Signature of authorized person</td> <td colspan="2">Date</td> </tr> </table>				Period covered by this report →	FROM	Mo. Year	TO:	Mo. Year	Name of person to contact regarding this report - Print or type					Telephone →		Area code	Number	Extension	Signature of authorized person			Date												
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APPENDIX C.

Kind-of-Business Titles and Reporting-Form Numbers

Listed below are wholesale kind-of-business titles and their corresponding reporting-form numbers. Requests for copies of any of these forms, including the inquiries used to classify establishments by kind of business, should be directed to the Business Division, Bureau of the Census, Washington, D.C. 20233.

SIC code	Title	Standard form CB-	Classification form CB-	SIC code	Title	Standard form CB-	Classification form CB-
	DURABLE GOODS				NONDURABLE GOODS		
501	Motor vehicles and automotive parts and supplies:			511	Paper and paper products:		
5012	Automobiles and other motor vehicles.....	5001	5099	5111	Printing and writing paper.....	5101	5198
5013	Automotive parts and supplies.....	5001	5099	5112	Stationery supplies.....	5101	5198
5014	Tires and tubes.....	5001	5099	5113	Industrial and personal service paper.....	5101	5198
502	Furniture and home furnishings:			512	Drugs, drug proprietaries and druggists' sundries:		
5021	Furniture.....	5002	5097	5122	Drugs, drug proprietaries, and druggists' sundries.....	5102	5198
5023	Home furnishings.....	5002	5097				
503	Lumber and other construction materials:			513	Apparel, piece goods, and notions:		
5031	Lumber, plywood and millwork.....	5003	5097	5133	Piece goods.....	5103	5198
5039	Construction materials, n.e.c.....	5003	5097	5134	Notions and other dry goods.....	5103	5198
504	Sporting, recreational, photographic, and hobby goods, toys and supplies:			5136	Men's and boys' clothing and furnishings...	5104	5198
5041	Sporting and recreational goods and supplies.	5004	5099	5137	Women's, children's and infants' clothing and accessories.....	5104	5198
5042	Toys and hobby goods and supplies.....	5004	5099	5139	Footwear.....	5104	5198
5043	Photographic equipment and supplies.....	5004	5099	514	Groceries and related products:		
505	Metals and minerals, except petroleum:			5141	Groceries, general line.....	5105	5197
5051	Metals service centers and offices.....	5005	5099	5142	Frozen foods.....	5106	5197
5052	Coal and other minerals and ores.....	5006	5099	5143	Dairy products.....	5106	5197
506	Electrical goods:			5144	Poultry and poultry products.....	5106	5197
5063	Electrical apparatus and equipment.....	5007	5097	5145	Confectionery.....	5106	5197
5064	Electrical appliances, TV and radio sets...	5007	5097	5146	Fish and seafoods.....	5106	5197
5065	Electronic parts and equipment.....	5007	5097	5147	Meat and meat products.....	5106	5197
507	Hardware, and plumbing and heating equipment and supplies:			5148	Fresh fruits and vegetables.....	5106	5197
5072	Hardware.....	5008	5097	5149	Groceries and related products, n.e.c.....	5106	5197
5074	Plumbing and heating equipment and supplies.	5008	5097	515	Farm-product raw materials:		
5075	Warm air heating and air conditioning equipment and supplies.....	5008	5097	5152	Cotton.....	5107	5199
5078	Refrigeration equipment and supplies.....	5008	5097	5153	Grain.....	5107	5199
508	Machinery, equipment, and supplies:			5154	Livestock.....	5107	5199
5081	Commercial machines and equipment.....	5009	5098	5159	Farm-product raw materials, n.e.c.....	5107	5199
5082	Construction and mining machinery and equipment.....	5010	5098	516	Chemicals and allied products:		
5083	Farm and garden machinery and equipment....	5010	5098	5161	Chemicals and allied products.....	5108	5198
5084	Industrial machinery and equipment.....	5011	5098	517	Petroleum and petroleum products:		
5085	Industrial supplies.....	5012	5098	5171	Petroleum bulk stations and terminals.....	5109	¹ NA
5086	Professional equipment and supplies.....	5013	5098	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals..	5109	5198
5087	Service establishment equipment and supplies.	5014	5098	518	Beer, wine and distilled alcoholic beverages:		
5088	Transportation equipment and supplies, except motor vehicles.....	5015	5098	5181	Beer and ale.....	5110	5199
509	Miscellaneous durable goods:			5182	Wines and distilled alcoholic beverages....	5110	5199
5093	Scrap and waste materials.....	5016	5099	519	Miscellaneous nondurable goods:		
5094	Jewelry, watches, diamonds and other precious stones.....	5017	5099	5191	Farm supplies.....	5111	5198
5099	Durable goods, n.e.c.....	5018	5099	5194	Tobacco and tobacco products.....	5112	5198
				5198	Paints, varnishes, and supplies.....	5113	5198
				5199	Nondurable goods, n.e.c.....	5114	5198

¹Petroleum bulk stations and terminals were all sent form CB-5109.

APPENDIX D.

Standard Metropolitan Statistical Areas

[Titles and definitions shown for SMSA's are those established by the Office of Management and Budget, as of January 1982]

Standard Metropolitan Statistical Areas

SMSA and definition	SMSA and definition
Charleston, W. Va. Kanawha County, W. Va. Putnam County, W. Va. Cumberland, Md.-W. Va.¹ Allegany County, Md. Mineral County, W. Va. Huntington-Ashland, W. Va.-Ky.-Ohio Boyd County, Ky. Greenup County, Ky. Lawrence County, Ohio Cabell County, W. Va. Wayne County, W. Va.	Parkersburg-Marletta, W. Va.-Ohio Washington County, Ohio Wirt County, W. Va. Wood County, W. Va. Steubenville-Weirton, Ohio-W. Va. Jefferson County, Ohio Brooke County, W. Va. Hancock County, W. Va. Wheeling, W. Va.-Ohio Belmont County, Ohio Marshall County, W. Va. Ohio County, W. Va.

¹New SMSA since 1977 Economic Censuses.



APPENDIX E.

Percent of Sales Data Based on Administrative Records and Estimation for the State: 1982

[For meaning of abbreviations and symbols, and for more information on reliability of data, see introductory text]

SIC code	Kind of business	Percent of sales†—		SIC code	Kind of business	Percent of sales†—	
		From administra- tive records¹	Estimated²			From administra- tive records¹	Estimated²
	Wholesale trade	0	1	50	Durable goods—Con.		
50	Durable goods	0	0	509	Miscellaneous durable goods	1	4
501	Motor vehicles and automotive parts and supplies	0	0	5093	Scrap and waste materials	0	1
5012	Automobiles and other motor vehicles	0	1	5094	Jewelry, watches, diamonds and other precious stones ..	5	1
5013	Automotive parts and supplies	0	0	5099	Durable goods, n.e.c.	1	7
5014	Tires and tubes	0	0	51	Nondurable goods	0	1
502	Furniture and home furnishings	1	0	511	Paper and paper products	0	0
5021	Furniture	2	0	5111	Printing and writing paper	0	0
5023	Home furnishings	0	0	5112	Stationery supplies	1	0
503	Lumber and other construction materials	0	0	5113	Industrial and personal service paper	0	0
5031	Lumber, plywood and millwork	0	0	512	Drugs, drug proprietaries and druggists' sundries	1	0
5039	Construction materials, n.e.c.	0	0	5122	Drugs, drug proprietaries, end druggists' sundries	1	0
504	Sporting, recreational, photographic, and hobby goods, toys and supplies	0	0	513	Apparel, piece goods, end notions	1	5
5041	Sporting and recreational goods and supplies	0	0	5133	Piece goods (woven fabrics)	0	0
5042	Toys and hobby goods and supplies	0	0	5134	Notions and other dry goods	(D)	(D)
5043	Photographic equipment and supplies	0	0	5136	Men's and boys' clothing and furnishings	(D)	(D)
505	Metals and minerals, except petroleum	0	1	5137	Women's, children's end infants' clothing end accessories	(D)	(D)
5051	Metals service centers end offices	0	1	5139	Footwear	(D)	(D)
5052	Coal end other minerals and ores	0	0	514	Groceries end related products	0	1
506	Electrical goods	0	0	5141	Groceries, general line	0	0
5063	Electrical apparatus and equipment	0	0	5142	Frozen foods	0	1
5064	Electrical appliances, television end radio sets	0	0	5143	Dairy products	0	0
5065	Electronic parts end equipment	0	2	5144	Poultry and poultry products	0	0
507	Hardware, and plumbing end heating equipment end supplies	0	2	5145	Confectionery	0	2
5072	Hardware	0	0	5146	Fish and seafoods	(D)	(D)
5074	Plumbing end heating equipment and supplies (hydronics)	0	1	5147	Meats end meat products	1	0
5075	Warm air heating end air conditioning equipment end supplies	(D)	(D)	5148	Fresh fruits and vegetables	0	2
5078	Refrigeration equipment end supplies	(D)	(D)	5149	Groceries end related products, n.e.c.	(D)	(D)
508	Machinery, equipment, end supplies	0	0	515	Ferm-product raw materials	0	2
5081	Commercial machines end equipment	0	1	5152	Cotton	0	0
5082	Construction and mining machinery end equipment	0	0	5153	Grain	(D)	(D)
5083	Ferm and garden machinery end equipment	1	0	5154	Livestock	(D)	(D)
5084	Industrial machinery end equipment	0	1	5159	Ferm-product raw materials, n.e.c.	(D)	(D)
5085	Industrial supplies	0	0	516	Chemicals end allied products	0	1
5086	Professional equipment and supplies	0	0	5161	Chemicals end allied products	0	1
5087	Service establishment equipment end supplies	(D)	(D)	517	Petroleum and petroleum products	0	1
5088	Transportation equipment end supplies, except motor vehicles	(D)	(D)	5171	Petroleum bulk stations end terminels	0	1
				5172	Petroleum end petroleum products, except bulk stations end terminels	0	1
				518	Beer, wine end distilled alcoholic beverages	0	0
				5181	Beer end ale	0	0
				5182	Wines end distilled alcoholic beverages	0	0
				519	Miscellaneous nondurable goods	0	1
				5191	Farm supplies	0	0
				5194	Tobacco and tobacco products	0	1
				5198	Paints, varnishes, end supplies	0	0
				5199	Nondurable goods, n.e.c.	0	0

† Coverage symbols: 0—Less than 10 percent; 1—10 to 19 percent; 2—20 to 29 percent; 3—30 to 39 percent; 4—40 to 49 percent; 5—50 to 59 percent; 6—60 to 69 percent; 7—70 to 79 percent; 8—80 to 89 percent; 9—90 percent or more.

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.



APPENDIX F.

Geographic Notes

Huntington is in Cabell and Wayne Counties.

Montgomery is in Fayette and Kanawha Counties.

Nitro is in Kanawha and Putnam Counties.

Paden City is in Tyler and Wetzel Counties.

Weirton is in Brooke and Hancock Counties.

Wheeling is in Marshall and Ohio Counties.

REFERENCE MATERIALS • ORDER FORMS • PUBLICATION CORRECTIONS

Please send me the items marked (X) below.

☐ Corrections (if there are any) for this publication— **Wholesale Trade, West Virginia, WC82-A-49**

If you purchase several different reports from the 1982 Economic Censuses, you should complete this form from each of the reports and return it to the address shown below to receive publication corrections. However, you should complete the following on **only** one of the forms.

☐ Guide to the 1982 Economic Censuses and Related Statistics

☐ Monthly Product Announcement—A monthly notice of all products released by the Census Bureau during the previous month—useful primarily to persons who plan to purchase publications, tapes, etc., in the future.

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☐ Retail Trade

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☐ Construction Industries

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☐ Minority- and Women-Owned Businesses

☐ Agriculture

☐ County Business Patterns

☐ Quarterly Financial Report

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☐ International Statistics

☐ Geography

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City	State	ZIP Code	



PUBLICATION PROGRAM

1982 CENSUS OF WHOLESALE TRADE

Publications of the 1982 Census of Wholesale Trade, containing data on wholesale trade establishments with payroll in the United States, are described below. Publications order forms for the specific reports may be obtained from any Department of Commerce district office or from Data User Services Division, Customer Services (Publications), Bureau of the Census, Washington, D.C. 20233. The first results were issued in preliminary reports. Final detailed statistics are issued in separate paperbound reports, which subsequently are assembled and reissued in clothbound volumes.

Final Reports

Geographic area series—52 reports (WC82-A-1 to -52)

A separate paperbound report is being published for each State, the District of Columbia, and the United States. Each report presents general statistics on number of establishments, sales, payroll, employment, operating expenses, and inventories, for all wholesale establishments. At the State level, data also are presented separately for the following types of wholesale operation: merchant wholesalers; manufacturers' sales branches and offices; and agents, brokers, and commission merchants. Less type-of-operation detail is shown below the State level. For States, SMSA's, counties, and places with 200 wholesale establishments or more, statistics are presented by kind of business. Greater kind-of-business detail is shown for larger areas. In addition, data are shown for all places with 2,500 inhabitants or more and all counties (with no kind-of-business detail). For each State, the District of Columbia, and the United States, 1982 data are provided on sales and employees per establishment, sales and payroll per employee, payroll as a percent of operating expenses, and operating expenses and end-of-year inventories as percentages of sales. Comparative statistics showing percent changes in sales and payroll between 1977 and 1982 also are shown.

Industry series—4 reports (WC82-I-1 to -4)

The first report (WC82-I-1) presents data based on size of establishment, size of company or firm (firm size is based on all establishments operated by a firm within the same kind of business or kind-of-business group for which data are presented), and legal form of organization. Establishment statistics are presented by sales size and by employment size; statistics for firms, by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits). Statistics are presented by kind of business on the number of establishments, sales, payroll, and employment for the United States.

A report (WC82-I-2) on measures of value produced, capital expenditures, depreciable assets, and operating expenses presents data for the United States by major kinds of business. Data also are provided on sales, purchases, and beginning and ending inventories. Measures of value produced include gross margin, value added, and net income produced at market prices and factor costs. Operating expenses include annual payroll, supplemental labor costs, purchased services, etc.

The commodity line sales report (WC82-I-3) presents data on major categories of commodities sold by wholesale kinds of business for the United States. Data for 15 selected SMSA's and 15 selected States will be issued on microfiche only. Tables present data for each kind of business, and show, for each commodity line, the number of establishments handling the line and their sales of the line; the percentage of total sales of the kind of business accounted for by each of the lines carried; and, for establishments actually handling a specific line, the percentage of their total sales represented by sales of that line. Summary statistics also are provided for the 129 broad commodity lines categories, including counts of establishments and the amount and percent of the line sold by various kinds of wholesale businesses.

A miscellaneous subjects report (WC82-I-4) contains data by kind of business on employment by principal activity, sales by class of customer, inventory valuation methods, commissions and gross selling value of business conducted for others by agents and brokers, and on petroleum bulk stations and terminals. Data are presented for the United States as a whole and, for petroleum bulk stations and terminals, for States and counties.

Final Report Volumes

- Volume I. Wholesale Trade—Summary and Industry Statistics. Includes data previously issued in series WC82-I.
- Volume II. Wholesale Trade—Geographic Area Statistics. Includes data previously issued in series WC82-A.

Microfiche

Every final report in the 1982 Census of Wholesale Trade will be available on microfiche.

Public-Use Computer Tapes

Selected data—generally detailed information by industry and/or geographic area—also are available on public-use computer tapes. For the selected data, these tapes will provide the same information found in the final reports. Public-use computer tapes are available for users who wish to summarize, rearrange, or process large amounts of data. These tapes, with corresponding technical documentation, are sold by Data User Services Division, Customer Services (Tapes), Bureau of the Census, Washington, D. C. 20233.

OTHER ECONOMIC CENSUS REPORTS

Data on retail trade, service industries, construction industries, manufactures, mineral industries, transportation, enterprise statistics, minority-owned business enterprises, and women-owned businesses also are available from the 1982 Economic Censuses. A separate series of reports covers the censuses of outlying areas—Puerto Rico, Virgin Islands of the United States, Guam, and the Northern Marianas. Separate announcements describing these reports are available free of charge from Data User Services Division, Customer Services (Publications), Bureau of the Census, Washington, D.C. 20233.

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